

THE distributor

giving you a head start

HARDWARE • LIVESTOCK • AUTOMOTIVE • CLOTHING • CONSTRUCTION • IRRIGATION • FORESTRY

VOLUME 2
FEB/MARCH 2015

IN THIS ISSUE:

GET GEARED UP FOR HAYMAKING WITH PRODIST AND COMER INDUSTRIES

4

FALCON SPARES AT PRODIST

11

VEELDOELIGE STASIE TOETS JOU POMP-KAPASITEIT

17

DISPATCH NOTES MORE EFFICIENT DELIVERY OF YOUR PRODUCTS

18





TALON TOUGH

Talon Tough Tools have dedicated 30 years to developing and supplying the global market with robust equipment. Each product provides a reliable, quality performance every time. Built to endure South Africa's harsh conditions, the Talon garden product range includes a variety of petrol and electric chainsaws, string trimmers and hedge trimmers as well as petrol driven lawn mowers, water pumps and generators. All Talon equipment is covered by a comprehensive one year warranty from Creative Equipment.

Contact us for your nearest dealer:
011 828 5085
sales@talontools.co.za
www.talontools.co.za

 **CREATIVE
EQUIPMENT**
EST 1979

TALONTM
TOUGH TOOLS

EDITORIAL TEAM:

EDITOR IN CHIEF

Marlon Abrahams

Tel: 018 464 7349

marlon.abrahams@senwes.co.za

DESIGN & LAYOUT

Jakolien Strydom

Tel: 018 464 7483

jakolien.strydom@senwes.co.za

The Distributor is produced by Senwes Communications and will be distributed bi-monthly.

Contact Marlon Abrahams at marlon.abrahams@senwes.co.za with contributions.

CONTENTS • INHOUD

INTRODUCTION

DEAR READERS AND ADVERTISERS	2
BE PREPARED FOR LOAD-SHEDDING WITH PRODIST	2

NEWS

GET GEARED UP FOR HAYMAKING WITH PRODIST AND COMER INDUSTRIES	4
KRAGOPWEKKERSELEKSIE VIR DOMPELPOMPE	5
DISPATCH NOTES MORE EFFICIENT DELIVERY OF YOUR PRODUCTS	6
DID YOU KNOW? ALCOLIN FILLA FOAM	7
ALL THE COLOURS OF THE RAINBOW	8
PRODIST WEBSITE PICKING UP SPEED	10
STEP ASIDE NEANDERTHAL MAN, IT'S TIME TO BRAAI IN STYLE	11
BOYS AND THEIR TOYS	12
AUTOMATIC BOOSTER PUMP PROBLEM SOLVING CHART	14
FALCON PARTS AT PRODIST	15
HENKEL'S WD40: ONE TIN, FIVE FUNCTIONS AND 2000 USES	16
PRODIST HOSTS A PROUD-TO-BE-SOUTH-AFRICAN EVENING AT THE MICA MARKET	16
VEELDOELIGE STASIE TOETS JOU POMPKAPASITEIT	17
NEW PRODUCTS	18
FOR THE PERFECT STICKY SITUATION, COME TO PRODIST	19
FARMCITY – THE IDEAL BLEND OF FARM HOSPITALITY AND BIG CITY SERVICE	20
SAVE THE DATE: PRODIST OPEN DAY	20

BASECAMP ADVENTURE GEAR

Kampeer in gerief...

EXPEDITION KAMPSTOEL FC-143

Opgestopte rugkant vir ekstra gemak

DIREKTEURSTOEL FC-165

Wye, stewige ontwerp

Koelsak met tafel bokant en koppiehouer

Ekstra versterk

KOMBUISEENHEID MET WASBAK TA-619

Windbeskermd stooft area

Kompakte ontwerp met drasak

Duursame liggewig raam

DRAAGBARE KAMPBED BD630-189106

Maklik opvoubaar

prodist
demand supply meet

Vir meer inligting besoek ons webtuiste by www.prodist.co.za

DEAR READERS AND ADVERTISERS



THIS IS THE FIRST EDITION OF THE DISTRIBUTOR FOR 2015. WITH THE NEW YEAR ALMOST TWO MONTHS OLD, WE HOPE THAT YOU HAD A GOOD REST OVER THE FESTIVE SEASON AND THAT YOU'RE ALREADY BUSY FACING THE USUAL CHALLENGES, BUT ALSO THE EXCITING OPPORTUNITIES OF 2015!

In this edition our focus on mechanisation is with two very important and well-known brands in South Africa. Prodist has been the agent for Comer gear boxes and PTO shafts for many years. Prodist also is the sole distributor

of genuine parts for Falcon machinery and equipment since 1992. Falcon Equipment, who is also the agents for Amazone, has been part of the Prodist history since its early days in Howick, KZN. Prodist also takes care of the distribution of spare parts for Amazone machines.

We also address the current scourge of load-shedding afflicting our country. Prodist has been proactive in stocking up on various generator solutions to make sure your customer's business or home does not get affected too much with our electricity infrastructure woes.

The feedback from our maiden edition was encouragingly positive. Our advertising partners have enjoyed exposure of their brands and products through the distribution of the magazine but also via direct mail to our database of 2000 key stakeholders in the industry. We look forward to your continued support.

Have a good year **PD**

Brand Theunissen - Managing Director

ADVERTISE WITH US!

**CONTACT ME FOR ALL YOUR
ADVERTISING NEEDS:**
Mariette Hugo · Advertising Marketer

Tel: 018 464 7505

Cell: 076 412 9756

Fax: 086 407 7100

BE PREPARED FOR LOAD-SHEDDING WITH PRODIST

PRODIST'S
TRUSTED
GENERATOR
BRANDS ARE
READY TO
PROTECT YOUR
BOTTOM
LINE DURING
LOAD-SHEDDING.



As with any disaster (big or small) there usually is an opportunity for someone to exploit the situation. South Africa is no stranger to Eskom's load-shedding shenanigans. However, unscrupulous opportunists have jumped on the band wagon of importing low cost generators and distributing products of sub-standard quality with zero back-up service. Many businesses and consumers were taken for a ride by applying what they thought was a cheap quick fix solution to the effects of Eskom's power cuts. Only to suffer long-term negative effects of purchasing unreliable products with no after-sales support.

For absolute peace of mind this year, it makes good business and common sense to acquire one of the reliable brands of generators in the Prodist stable.

Power cuts and load-shedding is set to continue in 2015. Eskom's Andrew Etzinger was quoted in a News24 article recently saying "there is a risk of load-shedding on the grid at the moment and that will continue until the end of summer." To avoid outages, Eskom has been deferring maintenance on its old fleet of power stations, leading to a vicious cycle of breakdowns.

Prodist markets and distributes only recognised and well-established brands which have a strong and well-established parts and service back-up in place. These include trusted brands like Yanmar, Honda and Talon, with the former two being available in SA since the 60's and Talon arriving on the local scene in 2001. **PD**

For pricing or technical information contact Prodist Power Products division at 010 045 0700/42.



Quick-Dry Enamel For All Metal Surfaces

High Quality, High Gloss, Quick Drying Solvent Based Enamel

Dulux Quick-Dry Enamel is formulated for protecting interior and exterior steel surfaces with an exceptionally high gloss for a long lasting finish.



APPLICATION		COVERAGE	TOUCH DRY	HARD DRY	CLEANING	FINISH
BRUSH	SPRAY	7m ² /lt	15 MIN	1 HR	HAMMERITE SOLVENT	HIGH GLOSS

White	Black	B/ship Grey	Dark Admiral Grey	Golden Yellow
Caterpillar Yellow	Inter Orange	Midnight Blue	MB Green	Post Office Red
		Quick-Dry Enamel available in 1L and 5L cans		
Signal Red	PWD Brown			



Quick-Dry Primer For All Metal Surfaces

High Quality, Matt, Solvent Based Primer

Dulux Quick-Dry Primer is formulated for the priming of interior and exterior steel surfaces when used in conjunction with Dulux Quick-Dry Enamel. Available in 1L and 5L cans. Red oxide only.

APPLICATION		COVERAGE	TOUCH DRY	HARD DRY	CLEANING	FINISH
BRUSH	SPRAY	9m ² /lt	10 MIN	12 HRS	HAMMERITE SOLVENT	MATT

GET GEARED UP FOR HAYMAKING WITH PRODIST AND COMER INDUSTRIES

WITH THE CURRENT HAYMAKING SEASON ALREADY IN FULL SWING, PRODIST TURNS THE SPOTLIGHT ONTO ONE OF OUR MAJOR SUPPLIERS: COMER INDUSTRIES.



THE COMER PLANT

Comer Industries is head quartered in Italy, and the company has been designing mechanising gearboxes since the early 1970's. Over the years they have evolved into one of Europe's leading manufacturers and have become a preferred supplier to various original equipment manufacturers. Some of the product ranges they cover include:

PTO SHAFTS

With this being one of the most common products used on farms, it could also be one of the most underrated products within the farming industry. South Africa only makes use of the B1; B2; B4; B6 and B8 shafts, but with bigger implements being made available by manufactures, bigger shafts are being used. With some clever designing, one will find that instead of using a Triangle shaft, you could go over to a Star shape, with the same series, creating much more torque which the shaft can handle, but still using the same series. Because of the speed that these shafts are turning at, 540 – 1000 RPM's, safety is essential. You need look no further than Prodist for all the loose components for the

covers, to ensure safety. It has become a part of South African legislation relating to safety on farms, that all exposed PTO Shafts must be complete with a cover.

TWO-SPEED CHANGE GEARS

Looking at the two-speed gearbox, this would commonly be found on applications where two speeds for two different applications on one implement are required. For example on a feed mixer where the feed is mixed, the required speed for the gearbox is less than when discarding the feed, where one would ideally need a higher speed on the gearbox, simply by switching the lever on the side of the gearbox, putting it into a higher speed and making the auger turn at a higher speed which will discard the feed much quicker.

SPEED INCREASERS / DECREASERS

This is probably the most widely known and commonly used gearbox in the agricultural market. Prodist supplies all the commonly known gearboxes for the SA market and stocks the wearing parts for these gearboxes. Should



you, the customer, require a different type of spec, we would then send all the information to Comer Industries where their designing department will design the gearbox according to the required specifications from the customer.



PLANETARY TRACK AND WHEEL DRIVES

Although we handled this range in the past, Prodist is exploring the possibility of expanding into this market. With all the technology going into this kind of design in new tractors this is definitely a product for the future. The products are most commonly used in huge cranes hoisting containers at harbours and in new tractors with tracks instead of wheels.

RIGID AND STEERING AXLES

Another range available from Comer Industries and Prodist is drive axles for the mining industry. Comer Industries are experts in the design and manufacturing of drive axles and produce them for leading original equipment manufacturers.

Comer Industries use only the latest technology in their plants; testing every part being assembled which ensures the highest standards available in the industry.

While the production is being prepared, another department sources all the parts necessary for the assembly line from their "Supermarket".

From the "Supermarket", the parts are placed in assembling order onto carts, which slot in behind the assembler's work bench from where the gearbox is then assembled.

The bottom line is that Prodist is absolutely geared up to take care of all your gearbox or mechanisation needs and with world-class associates like Comer Industries, we have no doubt that we will find a solution to your every need. **PD**



KRAGOPWEKKER-SELEKSIE

VIR DOMPPELPOMPE

MET SUID-AFRIKA (ESKOM) SE WISSELVALLIGE KRAGTOEVOER EN VERAL BEURTKRAG WAT NOU WEER AAN DIE ORDE VAN DIE DAG IS, WORD AL HOE MEER NAVRAE ONTVANG VAN KLIËNTE WAT KRAGOPWEKKERS WIL GEBRUIK OM BOORGAT-POMPE MEE AAN TE DRYF.



Tydens kragonderbrekings of waar daar nie kraglyne beskikbaar is nie en dompelpompe aangedryf gaan word deur diesel-of petrol kragopwekkers, moet die sterkte van die eenheid geselekteer word om genoegsame kapasiteit te voorsien vir die krag wat die dompelpomp sal benodig. Dompelpommotors gebruik geweldig baie ampère (A) om te begin loop, tipies so hoog as 5 tot 7 keer die deurlopende gebruik ("starting Amps/running Amps"). Vanselfsprekend moet die kragopwekker voldoende kapasiteit hê om hiervoor voorsiening te maak, anders sal die pomp nie aanskakel nie, maar oorverhit en beskadig.

Die sterktes en ook die tipes enjinaangedrewe kragopwekkers wissel tussen die verskillende vervaardigers en dit word aanbeveel dat, sover moontlik, die vervaardigers genader word vir meer inligting, veral met die groter tipe kragopwekkers. Vir laer sterktes of wanneer die vervaardiger se aanbevelings nie beskikbaar is nie, kan die tabel hieronder gebruik word as 'n riglyn vir minimum kragopwekkersterkte benodig vir 'n dompelpomp. **PD**

KRAGOPWEKKERSELEKSIE TABEL							
Motor-grootte		Min sterkte Kragopwekker		Motor-grootte		Min sterkte Kragopwekker	
HP	kW	HP	kW	HP	kW	HP	kW
0,37	0,25	1,2	1,5	5,0	4,0	15	18
0,50	0,37	1,5	1,9	7,5	5,5	20	25
0,75	0,55	2,0	2,5	10	7,5	30	37
1,00	0,75	3,0	3,8	15	11	40	50
1,50	1,10	4,0	5,0	20	15	60	75
2,00	1,50	5,0	6,5	25	18	75	94
3,00	2,20	7,5	9,4	30	22	100	125
4,00	3,00	10	12,5	40	30	100	125



SCREWDRIVER SETS

- Polypropylene handle with anti roll protection
- Injection moulded around a widened blade anchor
- High Grade Chrome Vanadium Steel Blades
- All blades are hardened in an inert atmosphere
- All blades are tempered under controlled conditions to achieve the highest specifications
- Chrome plated finish with precision tips



	9 Piece set includes	6 Piece Set includes
	Electrician x 3 1. 3.50 x 125 2. 4.00 x 150 3. 5.50 x 100	Electrician x 2 1. 3.50 x 75 2. 4.00 x 100
	Mechanical x 3 4. 6.50 x 150 5. 8.00 x 150 6. 10.00 x 175	Mechanical x 2 3. 6.50 x 100 4. 8.00 x 150
	Phillips x 3 7. No.1 x 80 8. No.2 x 100 9. No.3 x 150	Phillips x 2 5. No.1 x 80 6. No.2 x 100



Tough, Reliable Tools. Guaranteed.

DISPATCH NOTES

MORE EFFICIENT DELIVERY OF YOUR PRODUCTS

IN ORDER TO PROVIDE AN IMPROVED SERVICE TO CUSTOMERS, PRODIST WILL IMPLEMENT DELIVERY BY DISPATCH NOTES IN THE FIRST QUARTER OF 2015. THE AIM OF THIS DEVELOPMENT IS TO REDUCE THE NUMBER OF INVOICES BY CONSOLIDATING AS MANY PARCELS AS POSSIBLE ON A SINGLE INVOICE. IT IS IMPORTANT THAT WE RECEIVE THE EMAIL ADDRESS OF THE RECEIVING DEPARTMENT AT EACH STORE, AS EXPLAINED BELOW.

Please take note of the following change in procedure, implemented in February/ March 2015.

All deliveries will be done on dispatch notes. The dispatch note will contain all the information appearing on the invoice, including the product code and description, quantity ordered and dispatched, the net price and total value, customer order number, etc.

The dispatch note will be attached to the parcel or assortment of parcels.

Dispatch notes will have the Prodlist sales order number as dispatch note number. Dispatch notes on the same order will have sequential numbering (xxxx/001, xxxx/002)
Invoices to be emailed once a day after close of deliveries (approximately 20h00) for all dispatch notes generated on a specific order during that day. The receiving clerk will therefore receive the invoice via email before the goods are delivered.

Invoices to be emailed to a provided email

address, preferably a generic address for your receiving department at each customer. A copy of the email can be sent to admin and/or head office.

The invoice will contain the associated customer order number as well as all dispatch note numbers associated with the invoice/order that was dispatched on the particular day. The invoice will show the product code, description and consolidated quantity and value per item. If your accounting system requires that receiving and GRN process must be done against an invoice, then this invoice will enable the receiving clerk/department to use the invoice to check the goods and to receive/GRN against the invoice. As per the current practise, you will continue to use the Prodlist invoice number as reference number for all correspondence/claims, etc.

Reference will be made of the Prodlist invoice number and Customer Purchase Order on the file name of the pdf attachment as well as in the subject field of the mail sent.

An additional enhancement will be that the customer order number will be printed on the tracking labels. This will assist the receiving clerk/department to match the parcel to the invoice.

ADVANTAGES

- Less invoices per order
- Less chance of items being delivered on separate invoices.
- Invoices will be at the customer on the evening of the day the parcels were handed to the courier, which will result in the invoice being with the customer before the parcel/s.

EMAIL ADDRESS


It is crucial for us to receive the correct email address/s for the invoices to be sent to on a daily basis. This should preferably not be a person's email address but a generic address which will be always be valid.

If you have not already done so, please do one of the following as soon as possible:

- Provide the information in an excel spreadsheet with field names company name, branch, receiving email address, branch manager email, copy email address1 and mail it to yvonne.louw@prodlist.co.za.
- Add the receiving email address to your profile on the Prodlist website. If no profile exists, create such a profile through a few easy steps. Start by clicking on Register on the landing page at www.prodlist.co.za.

Apart from minor programming and testing, compiling an email list of receiving departments is now the most important part of the process. All customers will get a final notification of the implementation date. The e-mail addresses gathered as part of this project will be used to send out the final notification.

Please feel free to direct any questions to the Prodlist debtors department on email bronwyn.jvuuuren@prodlist.co.za.

Thank you for your support in implementing this development. 



DID YOU KNOW?

ALCOLIN FILLA FOAM

ALCOLIN FILLA FOAM IS AN EXPANDING POLYURETHANE FOAM THAT IS USED TO FILL CRACKS, JOINTS AND GAPS IN AND AROUND YOUR HOME.



WHERE CAN IT BE USED?

- Fill cracks, joints and gaps around pipes, vents and electrical outlets
- Seal out drafts around windows and doors
- Secure window and door frames to walls
- Apply to seams between chimneys, roof panels and wall panels
- Insulate vehicles, caravans, boats and electrical outlets
- Suitable for bonding roof and wall panels

FEATURES AND BENEFITS OF ALCOLIN FILLA FOAM

- It has a high foaming speed
- Excellent adhesion to most construction materials
- Weatherproof and water resistant
- It provides excellent thermal and acoustic insulation
- Once cured, it can be cut, plastered, drilled and painted
- Moulds itself to surface irregularities

HANDY HINTS & TIPS

- To increase the expansion of the foam, spray water-mist at the same time as applying the foam
- After approximately 2 to 5 hours, the foam can be cut and sanded to a smooth finish
- A layer of crackfiller can also be applied over the foam to obtain an even smoother finish
- Great for use as backing material before applying sealants
- Forms a barrier for rodents and insects
- Available in 250ml, 500ml & 750ml cans - to cater for all uses and applications, whether large or small. **PD**



agpro powered by
HONDA



Honda Petrol Water Pump
WB20XT



Agro Honda Driven Fertiliser Pump
AGF50

**POWER
PRODUCT
DIVISION**



Agro Honda Driven 6.0kVA Generator
AG6000

Our generators range from 2.5kVA–6.0kVA (6.0kVA is available with or without AVR). Generator/welder is a 6.0kVA or 180Amp welder @ 60% duty cycle, 220V-50Hz. Our water pumps are available in 50mm and 80mm in and outlet, self-priming units. The fertiliser pump is available in 50mm in and outlet, fitted with a thermoplastic pump with stainless bolts and nuts.

**Full range of generators, water pumps
fertiliser pumps and generator/welders
branded as Agro**

YANMAR



prodist **D**
demand · supply · trust

For more information, visit
www.prodlist.co.za or contact us on
powerproducts@prodlist.co.za or
Tel: +27 (0)10 045 0742



ALL THE COLOURS OF THE RAINBOW

THE HINTERLAND SENWES VILLAGE BRANCH IN BLOEMFONTEIN, TURNED ALL THE COLOURS OF THE RAINBOW WHEN A NEW HOUSE OF PAINTS STORE WAS LAUNCHED AT THE BRANCH IN DECEMBER LAST YEAR. ACCORDING TO PRODIST SALES MANAGER, CHARLES EALES, THE NEW "STORE WITHIN A STORE" WAS VERY WELL-RECEIVED. "I THINK THE MARKET WAS READY FOR SOMETHING NEW AND CERTAINLY THE INTRODUCTION OF EXCITING NEW BRANDS AND RANGES FROM ESTABLISHED LINES LIKE DECO, TRADEMARK, EMBARK, DULUX AND DURAM SPARKED GENUINE INTEREST AMONG CUSTOMERS. NATURALLY PRODIST IS PROUD TO BE THE DISTRIBUTOR OF THE BRANDS."

Charles said that the establishment of a local branch of House of Paints had many advantages, including:

Increased volumes and bargaining power.

The establishment of exclusive brands, with protection against margins being eroded by mass merchants discounting the price of existing or competitive brands.

Strengthening the House of Paints brand as a retail paint brand to be utilised in franchised stores as well as in a store-within-a-store concept.

Making technical expertise, knowledge, competitive prices and support available to agri-stores.

Giving the customer a wider range of options from primers to finishers as well as luxury choices for every possible need.

The "store-within-a-store" concept sports almost 200m² of space lined with fully-stocked shelves containing a kaleidoscope of paint solutions. **PP**



DRAKENSBERG



DRAKENSBERG BUDGIE SEED

Our seeds maintenance mixture provides budgies with a top quality seed based diet that offers a selection of Manna, Millets and Oats that is highly nutritional.



DRAKENSBERG PARROT FOOD

A mixture of high quality seeds, keeping your parrots in great condition.



DRAKENSBERG WILD BIRD SEED

It is formulated for ease of feeding for birds from every region, even with multiple species, including budgies and cockatiel birds.



DRAKENSBERG RABBIT PELLETS

Rabbits are herbivores that feed by grazing on grass, forbs and leafy weeds. In consequence, their diet contains large amounts of cellulose, which is hard to digest.



DRAKENSBERG HAMSTER FOOD

Although they can survive on a diet of exclusively commercial hamster food, other items, such as vegetables, fruits, seeds, and nuts, can be given to complement their diet.



DRAKENSBERG SUNFLOWER SEED

Striped or black sunflower seeds are highly recommended for use in bird feeders because they attract a wide variety of birds, have a high ratio of meat to shell and are high in fat content.



DRAKENSBERG GROWING PELLETS

Expertly designed and formulated growing feed to simplify feeding of mixed flocks with natural, balanced nutrition for strong and healthy chickens.

REGISTERED BRAND OF

PRIDE
MILLING CO. [PTY] LTD



DRAKENSBERG MIXED FOWL FOOD

This is a mixture of various kinds of seeds and grain (maize, sorghum and sunflower). A good source of very high protein, fibre and fat.



+27 12 663-5215 • info@pridemilling.co.za

www.pridemillingco.co.za

PRODIST WEBSITE PICKING UP SPEED

AT WWW.PRODIST.CO.ZA, YOU HAVE BECOME ACCUSTOMED TO OUR VAST RANGE OF PRODUCTS UNDER THE VARIOUS SECTIONS - ANIMALS AND LIVESTOCK, AUTOMOTIVE, CLOTHING AND TOYS, IRRIGATION AND WATER SUPPLY, MECHANISATION, POWER PRODUCTS AND MORE.

Product listings aside, at Prodist we are continuously striving to utilise technologies at hand in order to improve the customer experience on our website. We have added a few additional features to enhance your visit to www.prodlist.co.za.

- The lay-out of the homepage has been improved to make interesting information you might find helpful more accessible. See the new



product department detail as well as frequently changing news articles at the bottom of the landing page.

- The search function has been improved to allow easy navigation through categories. *Search by brand* will now show all associated products immediately and not per category.

- A *Related Items* button has been added to the detail page of each product. This will allow the user to access products associated with the particular item. Added to this function, should a product form part of a shelf concept, one can jump directly from this product detail page to the shelf concept that it belongs to.

- Shelf concepts show suggested order quantities and price. After quantities are changed, items can be moved directly to the shopping basket. This makes compiling an order for a range of products much easier. The shelf concept can also be downloaded in excel.

- While viewing the compiled shopping basket, products can easily be added without searching through the catalogue. This is done by choosing from a dropdown list of items with a particular keyword, part of a product code or a complete code. Simply use the quick search button and effortlessly add a product line that slipped your mind while searching the site. This applies to any product in the Prodist database and not only those shown in the catalogue.

- The shopping basket displays the available funds and the credit limit associated with the account.

- The Client Zone now also provides the ability to compile quotations. Prodist customers can use this easy and effective system to quote their customer. A margin per line item or for all items in the quote can be entered. The price is automatically calculated. Prodist's sales representatives use this to put together a quote directly from the website. A quote can easily be stored and converted into a sales order when needed.

- Should the list of products you need to order from us be on the lengthy side, why not use the *Bulk Upload* function in the Client Zone. You only need the product code and quantity compiled in the right format in an excel spreadsheet (.xlsx), then upload it in one easy step to your shopping basket.

- See your actual price file net price
- See live stock availability
- Order directly on the warehouse
- Upload orders in excel format
- Order on range of items in shelf concepts
- See order history
- See credit limit and available funds



ELEKTRIESE BILTONGKERWER MINI



HAND BILTONGKERWER



HOUT BILTONG CHUNK SNYER



PATTIE VORMER

Biltong slicers • Food processing equipment • Home and Outdoor

tel: +27 58 852 1632 • fax: +27 86 7587977

e-mail: info@claasensdesigns.co.za • web: www.claasensdesigns.co.za

Prodist.co.za will continue to evolve and as always, we welcome your input and suggestions. Please email ciska.vanschalkwyk@prodlist.co.za.

STEP ASIDE NEANDERTHAL MAN, IT'S TIME TO BRAAI IN STYLE

BRAAIING IS NOT BRAAIING WITHOUT GETTING YOUR HANDS DIRTY BY BREAKING THE FIRE LIGHTERS AND ADDING THE CHARCOAL, OR EVEN SPLITTING A FEW PIECES OF WOOD WITH YOUR TRUSTY AXE.



Sadly, like the demise of our relative Neville Neanderthal, times have changed. However, it is time to discover Campingaz' 4 Series RBS LXS and Classic LS gas braai models. Just take a look at these babies (see Campinggaz ad on inside back cover). If starting a fire with charcoal and wood is a VW Beetle, firing up these bad-boys is like starting up a Ferrari. Campingaz' 4 Series RBS® LXS model features the best ever burner technology housed in a modern design, offering ultimate performance from the RBS® range. This gas cooking technology offers exceptionally powerful and evenly distributed heat to over 250°C across 90% of the cooking surface, for healthy cooking with fewer flair-ups. Even more great news for the ultimate braai master in you is that you can impress your relatives from Chinatown by whipping up something in the wok, or flipping pizza on the pizza stone, thanks to the new modular culinary insert feature. And of course the whole enchilada is rounded off with the new patent-pending Campinggaz, dishwasher safe, InstaClean TMSsystem.

The RBS LXS's big brother, the Classic LS Plus, boasts several of the LXS's awesome features, but is built to perform with the power of cast iron and is an outstanding outdoor cooking companion for those lazy bush afternoons and evenings or your spectacular sunsets at the coast. The LS Plus features a robust, stainless steel structure complete with high-powered cast iron burners for effective Even-Temp™ heat distribution. **PD**

For a full breakdown of the LXS and Classic LS Plus' incredible specs visit www.campinggaz.com then pop in to Prodist (or go online at www.prodist.co.za) and order your own bad-boy now! - Editor

WORTEX

Centrifugal self-priming pump



Household and industrial booster pump



Submersible pumps and submersible pump motors

Italian

40 Years of Innovation

agpro



Self-priming jet pump with pressure control

prodist **PD**
demand · supply · trust

Available at selected dealers - nationwide.
For more information, visit us at www.prodist.co.za



Zircon
agriculture replacement parts

Comprehensive range
Excellent quality | Competitive prices



prodist
demand · supply · trust

For more information, visit www.prodlist.co.za
or call us on T +27 (0)10 045 0700

BOYS AND THEIR TOYS

THEY SAY THAT DESPITE THEIR AGE, BOYS NEVER TIRE OF PLAYING WITH THEIR TOYS.

Well clearly in our industry, farmers enjoy nothing more than being at the controls of a well-produced, efficient machine, packed with essential electronic gadgets that would make Bond's Aston Martin green with envy, John Deere green, that is, while working the lands. Now you can begin the process of cultivating your little farmer-in-training's good taste in machinery by choosing a selection of toys boasting features almost as good as the real thing, from the display below.

Please visit the Prodlist website at www.prodlist.co.za to make your toy selection. **PD**



<< TOY GATOR RSX MONSTER TREADS (5") 13CM JOHN DEERE
Features super bouncy tyres and John Deere paint and graphics. Ertl Collect n Play. Monster tread tyres. Ages 3+.



∨
TOY TRACTOR WITH WAGON SET ASSORTMENT 20CM JOHN DEERE
Green and yellow toy tractors, trailer and wagon set with authentic detail.



∨ JD SANDBOX VEHICLE ASSORTMENT 6"
Perfect for the sandbox because of their durable plastic construction and child friendly designs, these vehicles are ideal for children ages 18 months and older. Outfitted in the popular John Deere 'green and yellow' colour scheme, these vehicles feature free rolling wheels and fully functional parts (moving dump bed and front loader). Durable plastic. Ages 18months+.



<<
TOY VEHICLE ASSORTMENT MONSTER TREADS 13CM JOHN DEERE



John Deere Clothing..

THE PERFECT FIT!



For more information on John Deere clothing visit your nearest Dealership.




Deere.co.za

AUTOMATIC BOOSTER PUMPS

PROBLEM SOLVING CHART

PRODIST STOCKS A RANGE OF EASY TO USE WORTEX AND AGPRO AUTOMATIC WATER BOOSTER PUMPS, SUITABLE FOR DOMESTIC USE, SMALL INSTALLATIONS FOR CIVIL, AGRICULTURAL, AND INDUSTRIAL USE, WASHING AND HOBBY

APPLICATIONS. UNITS EQUIPPED WITH JET AND JETINOX TYPE SELFPRIMING PUMPS AND PRESSURE SWITCHED FOR AUTOMATIC OPERATION, ALL PRE-ASSEMBLED.

User-friendly and designed as such that not much can go wrong under normal operating conditions. In the unlikely event that your unit does malfunction, the attached chart should help you to identify and rectify most problems on the spot. 

PROBLEM	CAUSE	ACTION
The pump unit frequently switches on and off, even with a tap / outlet open.	Non-return valve is dirty or is not installed.	Check if non-return is installed correctly or if dirt is preventing it from closing properly.
	The tank bladder is deflated.	Check the "tyre" valve under the black cap on the back of the tank. If no air comes out, disconnect the pump completely and inflate the bladder to 1.5-1.7bar. 0.2 -0.3 BAR BELOW STARTING PRESSURE OF UNIT.
	The tank bladder has burst.	Check the "tyre" valve under the black cap on the back of the tank. If water comes out, replace the bladder.
	The shut-off pressure inside the pressure switch is set too low.	Turn the nut on the small spring on the inside of the pressure switch inwards. Make sure not to exceed the maximum pressure of which the pump is capable.
The pump unit switches on when all outlets are closed.	Water pressure is dropping, causing the pump to switch on.	Check the pressure gauge on the pump unit and confirm that the pressure is dropping, check for a leak in the system.
The pump unit does not switch off.	Not all outlets are closed.	Make sure that that all outlets are closed. Check the pressure gauge to confirm.
	Burst or leaking pipe.	Check for leaks.
	Faulty pressure switch.	Ensure that the pressure switch is in working order.
	There is no water coming into the pump.	Make sure that the pump is primed and that water is able to move freely into the pump and that all inlet valves are open.
The pump unit makes a humming sound but does not switch on.	Faulty capacitor.	Ensure that the capacitor is correctly connected, replace if necessary.
	The pump shaft is being "trapped" and unable to turn.	Remove the fan cover and fan at the back of the pump motor and ensure that the shaft can turn freely. If not, the possible causes include bearing failure, excessive dirt on the inside of the volute casing or other restrictions in the pump.
The pump switches on but there is no pressure.	The pump inlet and outlet are incorrectly connected.	Ensure that the water inlet is connected to the inlet of the pump (front connection) and the outlet to the outlet of the pump (top connection).
	Restriction in pipeline.	Check that there are no restrictions in the system that would prevent water from flowing.
	Broken / faulty impellor.	Open the volute casing and ensure that the impellor is not faulty.
	There is no water coming into the pump.	Make sure that the pump is primed and that water is able to move freely into the pump and that all inlet valves are open.
Water is leaking out between the pump and motor of the unit.	Faulty mechanical seal.	Replace the mechanical seal.
Grinding noise originating from the motor of the pump unit.	Bearing failure.	Replace the motor bearings. Bearing failure is often caused by mechanical seal failure.
The pump unit does not switch on at all.	No incoming power to the pump.	Ensure that the pump is plugged in and switched on.
	Faulty pressure switch.	Ensure that the pressure switch is in working condition.
	"Burnt out" motor.	Test the motor windings and ensure that the motor is in working condition.

FALCON

— LEADER IN GRASS-CUTTING IMPLEMENTS

FALCON AGRICULTURAL EQUIPMENT (PTY) LTD IS AN OWNER-MANAGED BUSINESS AND THE LARGEST MANUFACTURER OF ROTARY CUTTERS IN AFRICA. THE COMPANY OPENED ITS DOORS IN 1985, AT ITS CURRENT PREMISES IN HOWICK, KWAZULU-NATAL, SOUTH AFRICA. FALCON IS CELEBRATING ITS 30TH ANNIVERSARY THIS YEAR

Prodist has been responsible for the distribution of Falcon Parts in Southern Africa since 1992.


In many parts of South Africa, "Falcon" is the generic term for grass-cutting implements, making Falcon the undisputed leader in their field. The Falcon range includes slashers, Haymakers®, material handling implements, mulchers, mowers, spreaders and rotavators. Each one is designed to be simple, safe and serviceable, offering excellent value for money. They are built to last and are capable of coping with the tough South African conditions.

STICK TO GENUINE FALCON SPARE PARTS

With many years of experience and success, it can be expected that competitors often attempt to copy Falcon products. Falcon products are often copied but never equalled. Falcon is aware that there are numerous companies supplying substitute parts for the Falcon rotary cutters such as skids, blades, blade-beams and blade-bolts. Falcon therefore have stringent safety and quality procedures in place which all suppliers of Falcon OEM parts have to comply with. These include manufacturing specifications, material specifications and testing procedures.

Substitute parts are not endorsed by Falcon and, therefore, should not be used on any of the Falcon implements. The use of these substitute parts could place the operator at risk from a safety aspect, as these blades rotate at an approximate speed of 300km/h. Should a blade, blade-beam or blade-bolt break, this could lead to serious damage, injury and even death.

Please take note that should a substitute part, which is not supplied by Falcon, be used during the manufacturer's warranty period, the warranty will immediately become null and void. Falcon has industry-leading warranties of two and three years on the majority of their implements.

For technical information please visit the Falcon website at www.falconequipment.co.za or visit www.prodist.co.za. 



H1806 ^
BANANA BLADE 8X90X450 32.5 FALCON PARTS
THE BANANA BLADE IS THE MOST WIDELY USED BLADE TYPE ACROSS THE ENTIRE FALCON SLASHER AND HAYMAKER RANGES.



T600960CE112F22 ^
COMER B6 PTO SHAFT & FF2 CLUTCH 1.2M
COMER PTO SHAFT 1.2M LONG WITH A FRICTION CLUTCH. FALCON USES COMER PTO SHAFTS AS ORIGINAL EQUIPMENT. THE CLUTCH IS VERY IMPORTANT AS IT PROTECTS THE GEARBOX FROM EXCESSIVE LOADS, SOMETIMES EXPERIENCED DURING THE CUTTING PROCESS

H1401 >>
COMPLETE GEARBOX FALCON F80V 1.87:1
THIS EXTRA HEAVY-DUTY GEARBOX IS USED ON FALCON F80 RANGE OF ROTARY CUTTERS. DUE TO ITS ROBUSTNESS AND SUITABILITY ON IMPLEMENTS USED IN PRODUCTION ENVIRONMENT.



H0422 >>
SKID RUNNER FALCON 8X90X875
MOST OF FALCON'S SLASHERS RUN ON THIS SKID RUNNER. AS AN ORIGINAL PART IT IS MADE OF SPECIALIZED SPRING STEEL.



STICK TO GENUINE FALCON SPARE PARTS



Est. 1985

FALCON®
works for you!

HENKEL'S WD40: ONE TIN, FIVE FUNCTIONS AND 2000 USES

WD-40 IS THE ONE 'TOOL' TO KEEP HANDY AT ANY TIME OF THE YEAR IN THE AGRICULTURAL SECTOR. MORE THAN JUST A LUBRICANT, IT ALSO CLEANS, GETS RID OF MOISTURE, PROTECTS AGAINST CORROSION AND FREES STICKY MECHANISMS.

WD-40's five functions makes it ideal for use in many different agricultural applications.

1. KEEP CIRCUITS DRY

Because WD-40 displaces moisture effectively, it quickly dries out electrical systems and eliminates moisture-induced short circuits.

2. GET IT UNSTUCK

This multi-purpose spray loosens rust-to-metal bonds and frees stuck, frozen or rusted metal parts.

3. PREVENT CORROSION

WD-40 protects metal surfaces with active ingredients shielding against moisture and other corrosive elements resulting from humidity, herbicides and manure. It also protects and maintains agricultural equipment and tools.

4. SHINE IT UP

This five-in-one product gets under dirt, grime and grease to clean. It loosens adhesives, enabling easy removal of labels and excess bonding material, removes grease stains and cleans mechanical parts and motors.

5. NO MORE JAMS AND SQUEAKS

WD-40's lubricating ingredients are widely dispersed and hold firmly to all moving parts. It lubricates hinges, locks and handles, combs of swathers, the shredders of tractors, as well as the drive chains, gearboxes and marker axles of seed drillers. **PD**



PRODIST HOSTS A PROUD TO BE SOUTH AFRICAN EVENING AT THE MICA MARKET



THE THEME OF THE MICA MARKET, THE MICA GROUP'S ANNUAL CONFERENCE FOR STORE OWNERS AND KEY SUPPLIERS FROM THE HARDWARE INDUSTRY WAS "PROUD TO BE". THE MICA MARKET WAS HELD FROM 27TH – 30TH OCTOBER 2014 AT THE WILD COAST SUN.

In keeping with the theme Prodist hosted a Proud to be South African evening at the event, which saw the most influential stakeholders in the business enjoying a pleasant evening networking.

Mica Market would not be possible without the suppliers who continue to support the event every year. At the event 83 of Mica's most valued suppliers put together a fantastic exhibition of 120 stands. It was amazing to see how the car park at the Wild Coast Sun was transformed into an incredible trade show hall. This was the first time this has been done at the hotel, but based on its success it is sure not to be the last.

The delegates who attended the conference were exposed to some of South Africa's top conference speakers which included Justice Malala, Hein Wagner and culture change expert Stef du Plessis. **PD**

VEELDOELIGE STASIE TOETS POMP KAPASITEIT

'N POMP IS DEESDAE NIE MEER NET 'N POMP NIE. PRODIST SPOG MET 'N MEERDOELIGE POMPTOETSSTASIE VIR DIE HERSTEL EN TOETSING VAN WATERPOMPE. DIT IS 'N EENSTOPDIENS WAAR GROOTTE, OUDERDOM OF SELFS UITHOUVERMOË, NIE SAAK MAAK NIE.

Die pomp se druk, spoed, volume, oor/ onder volt en algehele prestasie word hier met behulp van digitale instrumente en sensors getoets. Die elektriese stroompanele is toegegerus om verskeie scenario's te simuleer en te toets.

Digitale instrumente meet fases, amps en watts vir enkel-en driefase-elektriese motors ten einde foute op te spoor, te toets en dus herstelwerk te vergemaklik.

Grootte maak wel saak wanneer dit by pompsake kom. Die toetsbank sluit 'n 6 000 liter tenk in wat toegegerus is om enige grootte pomp vas te maak, te koppel en onder water te dompel.



Die bank bestaan uit drie onafhanklike stasies om gerieflik drie posisies gelyk te toets – vertikaal, horisontaal of onderdompel. Die vasmaak en koppeling word met die hand gedoen en sodoende kan verskillende groottes/modelle getoets word sonder te veel moeite.

Doeltreffendheidskoersanalise en -vergelyking van die werklike pomp- werkverrigting teenoor geadverteerde kenmerkende druk en lewerings kurwes kan ook hanteer word. **PD**

✓ PRODIST SE NUWE TOETS BANK VIR POMPE IS ONLANGS IN GEBRUIK GENEEM

NBR BEARING COMPANY

PRODUCTS AT PRODIST

XIAMEN NBR BEARING COMPANY LIMITED IS ONE OF THE LEADING MANUFACTURERS OF BEARINGS, OFFERING SOLUTIONS IN: HOUSINGS; AGRICULTURAL; INDUSTRIAL; SPHERICAL PLAIN; ROLLER BEARING, STEEL BALL; AUTOMOTIVE; CLUTCH; HUB; WATER PUMP AND MANY MORE.

Established in 1975 and now with almost four decades of experience, the company's products are produced in various materials including chrome steel; stainless steel, thermal plastic and custom made options. Products, distributed world-wide, and available in South Africa through Prodlist, are manufactured under strict quality control at the plant in China which received the ISO9001: 2000 certification from the United Kingdom Accreditation Service (UKAS) in England. In addition, the Xiamen NBR Bearings Company's service offering is backed up by a strong R&D team to ensure continued innovation and quality.



PRODIST'S EVER EXPANDING RANGE OF NEW PRODUCTS INCLUDE A RANGE OF FAMILIAR HOUSEHOLD PRODUCTS, AS WELL AS THESE MUST HAVE ITEMS:



THE BASIX SOLAR PANEL KIT

LiFePo4 battery 12.8V 1.5AH, 6 year lifespan. 3X1W LED and a power range indicator. 1XUSB output for mobile phone with 1X10M and 2X5M cables included. 20W Polycrystalline solar panel. 25000 Hours lifespan. 2000 Cycle times. 7M Cable included.

SLK20W



THE YALE HOME SAFE

It is ideal for keeping important documents, jewellery and other valuables safe. The range is available in mini, small, medium and laptop size. Suitable for office or home, the safe includes fittings that allow you to bolt it to the wall or floor.

YALE3700



170mm x 230mm x 170mm

WICKER LOUNGE SET WITH CUSHIONS

Equally versatile indoors or out, the Wicker lounge set also comes with tempered glass and UV treated upholstery and provides luxurious comfort for the whole family.

SL14215



PATIO SET WITH 8 CHAIRS

This stylish design is a perfect enhancement to your patio. Featuring a tempered glass top and UV treated upholstery, the unit can be easily assembled and is available in a flat pack.

SL14221





PRUNING SHEAR BY PASS 8 AGPRO

Blades are made of high carbon SK-5 steel. Upper blade has polished finish while the lower blade has a black finish. Forged aluminium handle/ anodised finish and pvc coating.
NAJH7007



FLOATING SHELF

400 x 250 x 50mm
Available in dark, light and white wood.
FS4025LW



THREE STEP STEEL LADDER

480 x 630 x 1170mm
CQX803

FOR THE PERFECT STICKY SITUATION COME TO PRODIST

PERMOSEAL IS A PRIVATELY OWNED COMPANY MANUFACTURING ADHESIVES UNDER THE ALCOLIN, BOSTIK, GLUEPASTE AND NORTEC BRANDS.

Permoseal has an enviable number of firsts in South Africa. Included in this list are:

- The first commercial PVA wood glue in South Africa, Alcolin Cold Glue.
- The first chemical company to be awarded the coveted ISO 9002 quality management system accreditation.
- The first company in South Africa to launch the original re-usable adhesive, Prestik, which has become the generic name for such products. The first licensee in the world to be invited to the Bostik Global Innovation forum, and to receive a coveted Bostik Innovation award.
- The first and currently the only local manufacturer of metallocene hot melt adhesives, an emerging global trend in value added hot melt adhesives.
- Alcolin Cold Glue, which is rated as South Africa's number one selling cold glue, is the original PVA adhesive which sets quickly and is a universal glue that can be used for woodwork, furniture manufacturing and other joinery work, or everyday use, for bonding wood, leather, felt, cloth, board and paper.
- Alcolin Contact Adhesive, a superior all-purpose Polychloroprene rubber-based contact adhesive with high immediate bond strength, good brushability, water and heat resistance, bonds instantly on contact to a variety of surfaces without clamping or sustained pressure



- Grab Adhesives, the term 'Grab adhesives' refers to adhesives using modern day technology. They can virtually bond anything to anything, rough or smooth, porous or non-porous. Say goodbye to nails and screws and hello to seamless bonding with our extensive range of Grab Adhesives.

If you want to know how to use one of these products, find us on YouTube for easy to follow instructional videos. www.alcolin.co.za
https://www.facebook.com/AlcolinSouthAfrica?ref=br_tf
www.bostik.co.za
<https://www.facebook.com/BostikSouthAfrica?pnref=lhc>

FARMCITY – THE IDEAL BLEND OF FARM HOSPITALITY AND BIG CITY SERVICE

IMAGINE A PLACE WHERE YOU CAN ESCAPE INTO SALT-OF-THE-EARTH FARM-STYLE HOSPITALITY AND BE TREATED WITH SLICK EFFICIENT BIG-CITY SERVICE AS PART OF YOUR NORMAL SHOPPING EXPERIENCE.

Well, you need look no further than FarmCity, because this chain of retail outlets brings the warmth of the farm to the city! Whether you're looking to buy toys or clothes for your family or even parts for your tractor or animal health products, FarmCity boasts an impressive array of goods and services which frankly no self-respecting agri-enthusiast, farmer, or DIY Jack of all Trades can afford to ignore. Visit or contact the FarmCity branches as indicated below, or click on to their website at www.farmcity.co.za and browse all products, services, retail categories, specials and news. More great news is that their online store will be launched in February which will allow you to view, click, purchase and have your products delivered to your door should an online shopping experience be more to your liking. If you're in the Montana area in Pretoria, don't miss the opening of their new store in March 2015. **PD**



FARM CITY - PIERRE V RYNEVELD

c/o van Ryneveld & Pieter Botha ave, Pierre v Ryneveld, Centurion, Gauteng

Tel: 012 662 1710

Branch Manager: Smiley Boshielo email: fcinfo@farmcity.co.za

FARM CITY - ATTERBURY

c/o Olympus & Atterbury rd, Faerie Glenn, Pretoria East, Gauteng

Tel: 012 991 7090

Branch Manager: Lydia Hutten email: fcinfo@farmcity.co.za

FARM CITY - RUIMSIG

c/o Hendrik Potgieter & Viljoen rd, Ruimsig, Roodepoort, Gauteng

Tel: 011 662 1471

Branch Manager: Estelle Benadie email: fcinfo@farmcity.co.za

FARM CITY - MONTANA

c/o 1151 Tibouchina and Calliandra street, Montana Value Centre, Montana, Gauteng

Tel: 012 524 9700

Branch Manager: Louis Stoffberg
email: fcinfo@farmcity.co.za

FarmCity
farm-value in the city



PRODIST OPEN DAY SET TO BE A BIG HIT ONCE AGAIN

PLEASE MARK YOUR DIARIES NOW FOR THIS YEAR'S PRODIST OPEN DAY.



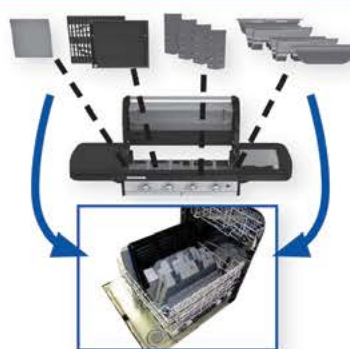
Experience the Prodist product ranges and new products introduced by more than 70 suppliers and manufacturers. The Open Day provides the opportunity to meet with suppliers, network with other customers and to put a face to the voice you've only heard on the telephone. The 10th of June is set aside for Mica and DIY depot, while the 11th and 12th are for all customers of Prodist. Please diarise. More information and registration form to follow. **PD**

4 Series Classic LS Plus

Cook up a feast for family friends. Featuring efficient and high performance stainless steel tube burners together Campinggaz® Culinary Modular Barbecue Accessory System provides keen grillers with even greater cooking versatility and EvenTemp® technology. Cleaning is quick and hassle-free thanks to the Campinggaz InstaClean® System.



InstaClean™ System



The system allows you to simply remove all dishwasher safe parts that can then be easily placed into the dish washer.

Quick, simple and no mess involved!



InstaClean™ System



Culinary Modular Barbecue Accessories



Side Burner



Electronic Ignition

Also available



4 Series RBS® LXS



2 Series Compact LX

The last battery charger you'll ever need!

Hawkins is the leading South African battery charger manufacturer since 1961.

The range includes:

- **Power Series** - General Purpose Taper Chargers
- **Pro Series** - Professional Manual Chargers
- **AutoPro & Smart** - Fully Automatic Chargers
- **ABC Series** - Automatic Switch Mode Chargers
- **Multiple Battery Chargers** - Aimed at businesses providing batteries and maintenance services



SMART 6
1112050

AUTOPRO 5
1113110



PRO615
1110710

**Full
2 year
warranty**

HAWKINS 
MANUFACTURING (Pty) LTD