prodist
demand · supply · trust

THE distributor

giving you a head start

HARDWARE • AUTOMOTIVE • MECHANISATION PARTS • OUTDOOR • IRRIGATION • POWER PRODUCTS • CONSTRUCTION

VOLUME 17
FEBRUARY / MARCH 2018

IN THIS ISSUE:

COSAVE MICA KARNAVAL
2

PRODIST MECHANISATION READY FOR 2018
3

PRODIST GOES THE EXTRA MILE WITH CASCADE
4

Q20 LEADS THE WAY
6

Hurricane™ TOOLS

Superior DIY Performance

prodist
demand · supply · trust

For more information go to www.prodist.co.za

Africa's leading manufacturer and supplier of **POULTRY EQUIPMENT**

Crates

CHICK CRATE

SPACE SAVER LIVE BIRD CRATE

FREEZER CRATE

Drinkers

AUTOMATIC ECONO DRINKER (MK4) AND BALLAST BREEDER DRINKER (MK5)

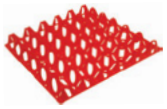
AUTOMATIC BALLAST BROILER DRINKER (MK6)

AUTOMATIC BELL DRINKER (MK7) WITH OR WITHOUT BALLAST

Crates

LIVE BIRD CRATE

EGG CRATE



VENTED EGG TRAY

Thermometers

MAXI-MIN THERMOMETER

DIGITAL MINIMUM/ MAXIMUM THERMOMETER

Brooders

INFRA-RED BROODER 550 WATT (450 BIRDS)

Nipples

PLASTIC NIPPLE

STAINLESS STEEL NIPPLE

360° ROUND PIPE NIPPLE
360° SQUARE PIPE NIPPLE

Brooders

175 WATT LAMP (100 BIRDS)

GAS BROODER (600 BIRDS)

GAS BROODER (1200 BIRDS)

Founts

750ML WATER FOUNT

3 & 4 LITRE WATER FOUNTS

4 LITRE WATER FOUNT WITH HANDLE

8 LITRE WATER FOUNT

10 LITRE WATER FOUNT

12 LITRE WATER FOUNT

Feeders

BULK CHICK FEEDER

FEED TRAY

HINGED FEEDSAVER

RIBBED TUBE FEEDER

TUBE FEEDER

See our wide range of products at **www.poltek.co.za**

D210773/AL

Tel: 0861 POLTEK (765835), 011 865 2038/9 I Fax: 011 865 1722
e-mail: quotes@custommoulders.co.za I e-mail: sales@custommoulders.co.za

POLTEK®/Custom Moulders® and the POLTEK® logo are all registered trademarks of Custom Moulders®. E&OE

POLTEK®
LEADERS IN PLASTIC POULTRY TECHNOLOGY

EDITORIAL TEAM:

EDITOR IN CHIEF
Marlon Abrahams
Tel: 018 464 7349
marlon.abrahams@senwes.co.za

ADVERTISING MARKETER
Mariëtte Hugo
Tel: 018 464 7505
mariette.hugo@senwes.co.za

DESIGN & LAYOUT
Pieter Swanepoel
Tel: 018 464 7510
pieter.swanepoel@senwes.co.za

The Distributor is produced by Senwes Communications and is distributed bi-monthly.

Contact Marlon Abrahams at marlon.abrahams@senwes.co.za with contributions.

CONTENTS • INHOUD

INTRODUCTION

DEAR READERS AND ADVERTISERS	2
COSAVE MICA KARNAVAL	2

NEWS

PSST HAVE YOU HEARD?	2
MECH FOCUS : PRODIST MECHANISATION READY FOR 2018	3
WIN WITH FREESTYLE	3
FROM HUMBLE BEGINNINGS, PRODIST BRINGS YOU THE GLUEDEVIL	4
PRODIST GOES THE EXTRA MILE WITH CASCADE	4
NEW PRODUCTS	5
Q20 LEADS THE WAY	6

DEAR READERS AND ADVERTISERS

LET ME START OFF BY THANKING YOU ALL FOR YOUR ONGOING SUPPORT THROUGH 2017. DESPITE SOME CHALLENGES, WE CONTINUED TO ENHANCE THE PRODIST BRAND, SERVICE AND PRODUCT OFFERING. I WOULD ALSO LIKE TO ACKNOWLEDGE YOUR ROLE ON OUR TEAM.

We've made it our business to scour the corners of the globe to bring you, our customers, the best there is. Proof of this is the exciting new house brand, Cascade, which is a culmination of research, international manufacturing and local testing to bring the South African market the best irrigation solutions for our conditions. Read about it on page 5.

Prodist National Sales Manager: Mechanisation, Ivan Kirkcaldy, is optimistic about the year ahead and has a positive outlook on the performance of our top mechanisation brands. Read more on page 3.

Don't miss the chance to win with Freestyle on page 3. Read all about a sticky situation and GlueDevil on page 4.

As usual, we have some new products on display on page 5. We also have some tips on how to keep your outboard motor in ship-shape condition during the winter break. Read all about it on the back page.

And finally, a fond farewell to Prodist Communications Manager, Ciska van Schalkwyk, who has been instrumental in the production of The Distributor. Ciska and I have been colleagues for many years and she has my and the team's best wishes going forward.

Here's wishing you the very best year ever in 2018!

Brand Theunissen

ADVERTISE WITH US!

CONTACT ME FOR ALL YOUR ADVERTISING NEEDS:

Mariëtte Hugo · Advertising Marketer

Tel: 018 464 7505
Cell: 076 412 9756
Fax: 086 407 7100

COSAVE MICA KARNAVAL

Op 23 September 2017 het Cosave Mica gedoen wat ons die beste doen - en dit was om ons klante te bederf met 'n heerlike karnaval waar ons letterlik produkte teen die beste pryse weggegee het!

Cosave Mica het 'n goeie verhouding met al sy verskaffers en dit was daarom nie moeilik om hulle ook aan boord te kry nie. Prodist, wat bekend is vir produkte soos Basecamp kampstoele, Coleman koelhouers, braaitange, isoleerband, braaiers en driewielgrassnyers het glad nie geskroom om ons te help om hierdie dag 'n groot sukses te maak nie! Ander verskaffers soos Matus, Matwell, Ryobi, King Toni, BB Cement, Hallo Today Ligte, Gorilla en Okuma was ook betrokke, om maar net 'n paar te noem.

Die doel van die dag was om aan ons bestaande klante iets terug te gee en ook nuwe klante by die Cosave Mica familie te verwelkom en 'n fees van hoogstaande gehalte in ons area aan te bied.

Daar was hope stalletjies, kos vir elke smaak en geur en vermaak vir oud en jonk. Pieter Koen was ons gasheer vir die dag en hy het ons ook vermaak met 'n optrede soos net hy kan. Irene-Louise van Wyk en die groep Saartjie het ook kleur aan die dag verleen.

Pieter Koen en Cosave se Andre Pretorius

PSST, HAVE YOU HEARD...

Ciska's off to the land of the long white cloud, aka New Zealand. Just a short word from the editorial team and the product managers at Prodist to wish Ciska van Schalkwyk and her family well on their new adventure. Thanks Ciska, for your fantastic attitude and contributions during the production of the Distributor. All the best!

MECH FOCUS

PRODIST MECHANISATION READY FOR 2018

THE PRODIST TEAM WOULD LIKE TO WISH ALL ITS CUSTOMERS A HEALTHY AND PROSPEROUS 2018!

The past year had a few challenges in establishing our new ranges and we are pleased that these ranges have been accepted so well into the market place. The rebranding and the development of the Zircon slasher range have been doing extremely well and the high quality of the parts has gone down very well. The stock holding on the blades and the rest of the range is good and new items are being produced to strengthen the range.

Another big success in 2017 was the development of the UDOR ZETTA 350 pump with new aluminium manifolds. This pump has been amended to suit the citrus spraying requirements and a cost effective and hardy pump has been developed with the input of the farming community.

The new Zircon ripper point range has also been well-received and production volumes have been increased. The range has also been developed to include the Lemken and Agrico replacement points. In producing this range locally, we are now able to adapt the points on request to a sharp or flat profile. All customers who would like to develop new ripper point options as required by the farming community, are also invited to contact us.

This year started off with great expectations and stock holding has been increased on all the ranges. The traditional plough share range has been imported again on request from customers and it is positive to see a demand for a better quality of product and that parts are no longer bought on price only.

The whole ground engaging range is being updated and new product ranges will be available for the new season. The sprayer range has also been expanded and stock holding has been updated to meet the growing demand for the UDOR range and all the other spraying equipment accessories , thereby expanding our market share in this field.

The new packaging of tractor linkage parts will also benefit our retail customers and provide better merchandising options.

The addition of the TIMKEN range as a brand has also added value and has grown in the past year. We have also reworked our transmission range, offering our customers good quality in the NBR and ARG range with good stock holding levels.

New products and opportunities were investigated during a visit to the FIERAGRICOLA 113th International Agricultural Technologies show held in Verona, Italy from 31 January to 3 February and our customers can look forward to some new developments in our traditional ranges and also in the tractor replacement part range in 2018.

The Prodist sales team will be contacting its customers to set appointments to discuss any requirements for the coming season and to develop new product ranges. Market research is being done constantly to ensure that we stay aligned with market trends.

UDOR WATER POWER | TIMKEN Where You Turn | Zircon agriculture replacement parts

WIN WITH FREESTYLE

THE FREESTYLE BRAND IS SYNONYMOUS WITH TOP QUALITY HAND-CRAFTED LEATHER WEAR. THE BRAND WAS LAUNCHED IN A FACTORY IN CAPE TOWN IN 1985 AND THE REST, AS THEY SAY IN THE CLASSICS, IS HISTORY.

The Marcia bag is traditional styling at its best and is handmade from durable vegetable tanned leather. With Mother's Day around the corner, why not promote the bag as a giveaway in conjunction with one of your Mother's Day deals.

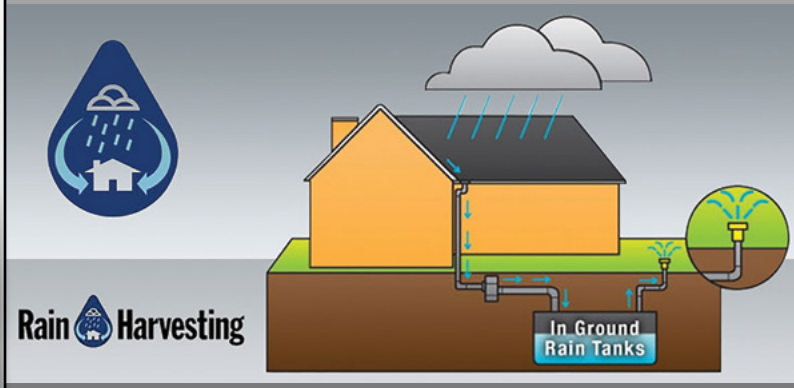
All you have to do to stand a chance of winning, is to drop the Prodist product manager, Leandre.scheepers@prodist.co.za, an email telling her about what your store is planning for Mother's day.

Competition closes on Wednesday, 18 April, to give you enough time to work on an instore competition, should you be the lucky one to win with Prodist and Freestyle.

Freestyle

wetec
smart watering technology

Wetec is the exclusive distributor in South Africa of the world's leading rainwater harvesting products from Rain Harvesting in Australia. We stock a complete range of innovative Rainwater collection, filtration and protection products for modern urban application.



Wetec (Pty) ltd | info@wetec.co.za
http://www.wetec.co.za | 011 708 7950

GLUEDEVIL®
SEALANTS / ADHESIVES / AEROSOLS / TAPES

GlueDevil is committed to manufacturing and providing adhesives, silicones, sealants, spray paints and tapes of exceptional quality at affordable prices. We aim to provide consumers with excellent service and peace of mind that their GlueDevil product is guaranteed to fulfil its function expertly and competently.

HIGH PERFORMANCE RANGE OF

● ADHESIVES ● SILICONES ● SEALANTS
● SPRAY PAINTS & TAPES

https://www.gluedevil.co.za

NEWS

FROM HUMBLE BEGINNINGS,

PRODIST BRINGS YOU THE GLUEDEVIL.

NATIONAL ADHESIVE DISTRIBUTORS WAS ESTABLISHED IN 1991, AND FROM HUMBLE BEGINNINGS IN DURBAN, THIS FAMILY-OWNED BUSINESS HAS GROWN ITS GLUEDEVIL BRAND, STEADILY AND SUCCESSFULLY, GAINING IMMENSE RESPECT AND MARKET SHARE IN SOUTH AFRICA'S ADHESIVE AND SEALANT MARKET.

GlueDevil is committed to manufacturing and providing adhesives, silicones, sealants, spray paints and tapes of exceptional quality at affordable prices. Call Prodist now and place your order for GlueDevil's high performance and high quality product range. The range includes applications for the kitchen, bathroom, car (exhaust, windshield, gasket), wood, ceramic, cement and lots more. The entire product brochure comprises 31 pages and has the perfect solution for all your adhesive and sealant needs.

PRODIST GOES THE EXTRA MILE WITH CASCADE

IN FACT, WE'VE TRAVELLED SEVERAL THOUSAND MILES, OVER LAND AND SEA, TO DEVELOP A RANGE OF IRRIGATION SOLUTIONS THAT'S NOT ONLY PERFECTLY SUITED TO OUR LOCAL CONDITIONS, BUT IS CRAFTED TO THE HIGHEST QUALITY STANDARDS AND IS VERY COMPETITIVELY PRICED.

The Cascade brand of irrigation solutions is aimed at servicing a wider range of applications in the domestic, industrial, DIY and garden irrigation markets. The project began in October 2016, and it was decided to investigate and source the range from the East, after which a Prodist team went overseas in February 2017 to meet with various manufacturers. After careful consideration, a few manufacturers were handpicked to be considered for production. Samples were flown in and tested vigorously to ensure that they performed well in Southern African conditions. What we now have on offer for you are the best comprehensive irrigation products and solutions, tried and tested by Prodist, and proudly house-branded as Cascade.

There are 7 pumps that are perfect for domestic DIY and garden irrigation applications. They are supplied with a 3-point plug connected with a flow control and combination pressure vessel. Flow rate capabilities include 1 000 litres to 5 000 litres per hour.

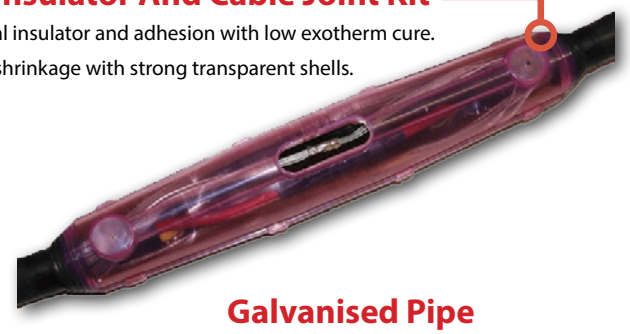
HARDWARE • AUTOMOTIVE • MECHANISATION PARTS

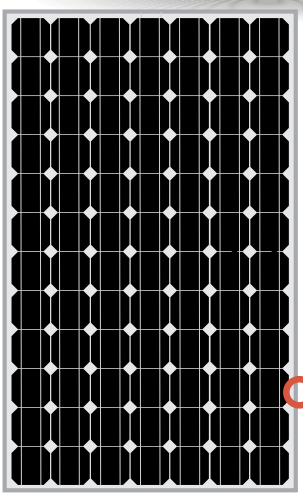
New PRODUCTS

Electrical Insulator And Cable Joint Kit

Excellent electrical insulator and adhesion with low exotherm cure. There is minimal shrinkage with strong transparent shells.

MX1; MX2





Solar Panel

This unit is designed to work with the Wortex by Nastec pump range. Designed to absorb the sun's rays as a source of energy for generating electricity or heating. These panels are called "monocrystalline" to indicate that the silicon used is a single-crystal silicon.

SD120WHV; SD180WHV; SD250W

Galvanised Pipe

Medium-duty galvanized water-pipe according to British standard BS1387. Threaded both ends with plastic caps for protection of threads.

RSMED3MX65; RSMED3MX80; RSMED3MX50; RSMED3MX40; RSMED3MX32; RSMED3MX100

The range was further extended to incorporate an efficient horizontal stainless steel multi-stage pump with VSD (variable speed drive) that offers flow rates from 3 000 litres to 10 000 litres per hour.

Cascade also comes with 5m and 10m float switches, 3 types of DSK Flow Controls ranging from 1.1kW to 2.2kW 230v, a range of intelligent control boxes that are supplied complete with capacitors for the Wortex borehole motors. They can also be used to protect surface motors and pumps. They range from 0.37kW to 2.2kW 230V and 0.75kW to 7.5kW 400V. These intelligent control boxes offer basic protection from underload, overload and phase failure conditions. They also offer a low voltage auxiliary capability to connect float switches, pressure switches, etc. to start or stop the pump.

It also includes a range of variable speed drives, complete with 0-10 bar pressure transducers. The range covers the following types of motors: 1.5kW 230V, 1.5kW 3X230V and 2.2kW to 7.5kW 400V.

Call us now to place your orders and find out more about the exciting new Cascade range of products.

JOOSTE
Cylinder & Pump Co. (Pty) Ltd
Suier & Pomp Mpy. (Edms) Bpk
Since 1967

CELEBRATING 50 YEARS 1967 - 2017

FOOT VALVES
70 mm 150 mm 130 mm 100 mm 80 mm 60 mm 50 mm

COLOUR CODES FOR CYLINDERS & PARTS

"AS' PISTONS
60 mm 150 mm 130 mm 100 mm 70 mm 80 mm 50 mm

"BALL VALVES"
BV 32 BV 25 BV-H BV-N

AS50 - AS180

Tel : (021) 854-6518 Fax : (021) 854-6050 • 8 Van Zyl Street, Strand, 7140
www.joostecylinders.com • conleth@joostecylinders.com

Gets things going! Keeps things going!

Q20 SUPER MULTI-PURPOSE LUBRICANT

Q20 is the leading multi-purpose lubricant that protects against corrosion, stops rust, lubricates sticky mechanisms and displaces moisture from electrical systems. Q20 is the ideal light duty lubricant for use in the home, garage and workshop.

Available in 150g and 300g aerosol, 5 litre and 25 litre drums

CRC Industries RSA (Pty) Ltd
trading as CRC & Q20 South Africa 2011/148738

Johannesburg Tel: +27 (0)11 452 7048

• www.q20.co.za • e-mail info@q20.co.za
• www.crcindustries.co.za

Q20 LEADS THE WAY!

IT IS SAFE TO SAY THAT Q20 IS CONSIDERED BY MOST TO BE THE LEADING MOISTURE REPELLENT FOR PROTECTING AND REMOVING MOISTURE FROM WET IGNITION SYSTEMS ON CARS, TRUCKS, MOTORBIKES, MARINE ENGINES AND ELECTRIC MOTORS. Q20 OVERCOMES AND PREVENTS STUBBORN STARTING AND STALLING IN DAMP CLIMATES AND HEAVY DOWNPOURS. THE UNIQUE PENETRATING POWER OF Q20 MAKES IT IDEAL AS A RELEASE AGENT AND LIGHT DUTY LUBRICANT FOR USE IN THE HOME, GARAGE AND WORKSHOP. Q20 IS SILICONE FREE.

As one of its top performing products, Prodist is happy to shed more light on how to get the best from this amazing product.

As summer begins to wind down, most of us probably just park the jet-ski or motorboat and forget about it until next summer. Here are a few time saving tips before storing your outboard motors, which will improve performance and duration.

DO THESE 5 THINGS BEFORE STORING YOUR OUTBOARD MOTOR THROUGH WINTER…

STEP 1

Whether you've been in fresh or salt water, make sure that you flush the engine at home after every outing. Attach a garden hose to the mount on the lower unit, where the water is taken in, and turn the tap on. Start up the motor. The water pump will then flush out the system. Be sure to stand well clear of the propeller, and keep the throttle in neutral: always think of your safety.

STEP 2

If your boat is going to be stored for an extended period, make sure you disconnect the fuel line. If it's a carburettor-engine (two-stroke), you should allow the engine to burn what's left in the carburettor, as old fuel can clog up the engine. Disconnect the fuel line (if you have the quick-disconnect type fuel line) and keep the engine running until it runs out of fuel. For fuel-injected engines, it's best to install a stabiliser in the fuel tank before you run the engine.

STEP 3

While the engine is running, it's a good idea to have the motor cowling off so that you can visually inspect the engine for fuel leaks, water leaks, loose bolts, corroded parts or loose wires. Switch the engine off and put a bit of grease on the cable ends and linkages.

STEP 4

Be sure to turn the key to 'off' and if you have a battery switch, turn it to the 'off' position too. The idea is to make sure that all the moving parts are going to stay put for the next few minutes of cleaning.

STEP 5

If you want to prolong the longevity of your outboard motor, wipe down and spray all the accessible mechanical components and moving parts with an anti-corrosive product like Q20. Be sure to lubricate or grease all the moving parts, such as the pivots, shift mechanism, throttle cables and carburettor valves. Place the cowling back onto its fittings. Once you've cleaned that, cover the entire motor with canvas or plastic for the duration of storage.