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HARDWARE • AUTOMOTIVE • MECHANISATION PARTS • OUTDOOR • IRRIGATION • POWER PRODUCTS • CONSTRUCTION

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Paraffin / Diesel



Propane gas



Electric fan



MASTER[®]
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Propane gas
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DEAR READERS AND ADVERTISERS



WINTER IS UPON US AND AS MOTHER NATURE GOES INTO HIBERNATION, SAVING HER RESERVES FOR SPRING, WE FEATURE SOME HOT PRODUCTS TO MAKE SURE YOU STAY WARM.

Have a look at the heaters on offer on our new products page and make a point of reading all about the Yanmar marketing campaign on page 16.

The hunting season is in full swing as the trees shed their leaves to expose the prey. The annual Huntex expo kicked off the season in Midrand, and Prodist was there. Read all about the highlights of this year's show. June is Father's Day and we've put together selection of

products which everyone's dad can appreciate. Have a look on page 7 and make your choice to spoil your dad.

Nampo once again saw around 70 000 people visiting the agricultural calendar's premier exhibition event in Bothaville. The Prodist stand was a hive of activity over the four days with lots of information sharing being the order of the day. Another stand that attracted a lot of attention was the John Deere clothing stall. If you missed out on stocking up your winter wardrobe, have a look on page 14 at the warm John Deere outfits available now.

We also have a look at Marley's quality control systems and we take a peek at the Prodist workshop and share some light on the service repairs you can expect from us. Yanmar has had its second global training workshop in Holland and our Power Products Manager, Wynand was invited. He shares his visit on page 20.

Our MechFocus feature zones in on the advantages of No-Till farming and the products we have to help you succeed in this method of farming, while our article on the courses we offer on irrigation systems should help you make the right choice of system for your irrigation needs. All this and a whole lot more in this edition.

Thank you as always for your support. **PD**

Blond Therman

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Mariette Hugo • Advertising Marketer

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STICK IT UP AND SEAL IT TIGHT!

THE ALCOLIN BRAND IS SYNONYMOUS WITH QUALITY DIY PRODUCTS AND HAS REMAINED THE BRAND LEADER IN SOUTH AFRICA SINCE ITS LAUNCH.

Close international ties ensure that their product ranges are manufactured to exacting standards. Part of the Permo-seal company established in 1949, the company has maintained a solid reputation as a leading manufacturer and supplier of a wide range of adhesives, sealants and DIY products for general and specialised applications in both the consumer and industrial markets.

The trusted brand name boasts advanced adhesive laboratory facilities, with quality control of the highest standard. Ongoing research and development are always a top priority and have resulted in the regular launch of new products in both the industrial and consumer markets.

PERMOSEAL was the first chemical company in Africa to be awarded the coveted ISO 9002 quality management system accreditation and the company still manufactures according to ISO standards, having being awarded ISO 9001:2000 accreditation in 2009.

In this edition we feature the "Tried, Tested and Proven" Contractors Silicone which is 100% waterproof, flexible, is mould resistant and is perfect for sealing in bathrooms and kitchens. It is available in clear, white, black, grey and bronze. **(PERM05670)**



Also featured is the instant hold Alcolin mounting tape **(PERM00301)** and pads **(PERM00340)**. This double sided self-adhesive tape and pads offer an aggressive tack, is ideal for smooth surfaces and can be used indoors and out. It's perfect for putting up hooks, small mirrors, house numbers and even car number plates! **PD**



RECORD NUMBERS ATTEND NAMPO

DESPITE AN AGRICULTURE SECTOR SEVERELY HIT BY A CRIPPLING DROUGHT, THE 50TH NAMPO HARVEST DAY IN BOTHAVILLE SAW A RECORD 75 116 PEOPLE ATTEND WHILE A TOTAL OF 685 EXHIBITORS PARTICIPATED – THE MOST EVER!



And Prodist was there, in the thick of it, meeting and greeting, sharing, networking and selling. The Prodist stall featured a better layout, with a smoother flow between the displays which included ranges in agriculture, irrigation, gardening, outdoor, mechanisation, hardware and power products.

Chris Knell, Prodist Marketing Coordinator, said Nampo was ideal to introduce new lines. "We took advantage of the event to bring new lines into the market such as Fusion drill bits and cutting discs, as well as Gro gardening fittings and accessories. In addition, through our displays, we added extra focus on our House Brands like Basecamp, Hurricane and Wortox."

The Yanmar brand had its own customised stand, which drew considerable attention and interest from visitors.

"Our exposure and patronage at Nampo proved once again why it is important to be part of

this premier event. We've seen the Harvest Day grow in stature every year with more and more global players coming to play in our backyard. It's great to be part of this incredible Agri show piece. The daily recordings of Nation in Conversation saw serious discussions on issues pertaining to agriculture and the challenges being faced by the sector while it continues to provide food security for the nation. The programme also received wider media exposure than ever before. All this means that brand SA Agriculture is getting more exposure in new consumer markets, which in-turn is good for businesses like Prodist to harness those new markets," said Brand Theunissen, Prodist MD.

Prodist and Farm City was also responsible for the John Deere clothing, novelties and toys store on the John Deere stand. All merchandise in the store was supplied by Prodist and its manufacturers. Farm City took care of the retail operation. An improved flow in the store as well as more cash registers (14) resulted in a record breaking sales figure of R5.4m over the 4 days. This is R1m more than the previous year. **PD**



MECH FOCUS

AGPOINT PRODUCTS PERFECT FOR NO-TILL

NO-TILL FARMING (ALSO CALLED ZERO TILLAGE OR DIRECT DRILLING) IS A WAY OF GROWING CROPS OR PASTURE FROM YEAR TO YEAR WITHOUT DISTURBING THE SOIL THROUGH TILLAGE.

No-till is an agricultural technique which increases the amount of water that infiltrates into the soil and increases organic matter retention and cycling of nutrients in the soil. In many agricultural regions it can reduce or eliminate soil erosion. It increases the amount and variety of life in and on the soil, including disease-causing organisms and disease suppression organisms. The most powerful benefit of no-tillage is improvement in soil biological fertility, making soils more resilient. Farming operations are made much more efficient, particularly improved time of sowing and better flow of farming operations. (Source Wikipedia)

Martin Schmid, Agpoint Sales Manager Australia, who supplies Prodist, says: "We work very closely with all major Australian no-till associations. Agpoint's role in the entire process is to provide the mechanical blades and accessories for the system to function efficiently. If there are mechanical problems in achieving these goals then our engineers work to resolve these issues. This is how products such as the M8T range and our single bolt hole wing seeders were created. Agpoint only creates products that actually solve a specific problem and never produces something that we try to force on the market as this would be a disaster."

Prodist is proud to be associated with Agpoint and have a comprehensive range of Agpoint products available to ensure you get the most out of your no-Till farming. Ivan Kirkcaldy, Prodist's National Sales Manager: Mechanisation adds: "The benefit of these items is that existing machinery can be adapted to do no-till cultivation and that the new knock-on-and-off fitment of tillage points save time and money." **EN**



M2SPW-AT Seeding point



M2LP-XAT Lucerne point



M2x5D Point

MC11 Marlow clip



Pattex 100% - GEL



Pattex 100% - GLUE



100% GLUE AND GEL PRODUCT BENEFITS



Henkel

ALL IN ONE SOLUTIONS FROM ABE

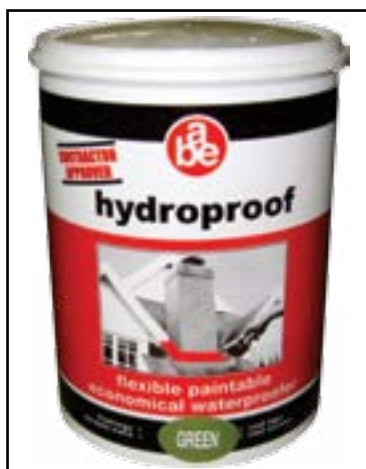


A.B.E.® CONSTRUCTION CHEMICALS WAS FOUNDED IN 1932, BUT STARTED OPERATIONS IN 1939 IN DURBAN AS A SUPPLIER OF BITUMEN TO MUNICIPALITIES IN KWAZULU-NATAL.

a.b.e.® has over the years grown in both size and diversity to become a major supplier of specialised construction products to the building, civil engineering and building maintenance industries, supplying products directly to customers through its branch network as well as through builders' merchants and hardware stores.

a.b.e.® has manufacturing plants in Johannesburg (Boksburg) and Durban (Isipingo), supported by a network of branches and distributors throughout South Africa. Visit the Prodist website at www.prodist.co.za or email us at sales@prodist.co.za or call 0861 11 12 11 to place your order for these tried and tested sealants marketed by a.b.e.®!

Hydroproof is a flexible water-based acrylic compound, which is used together with a.b.e.® membrane to provide a seamless liquid waterproofing system for waterproofing all types of stable flashings & parapet walls. Hydroproof is ideal for the sealing of joints; it is an all-in-one system and there is no need for separate primers on porous surfaces. In addition it has excellent weathering properties, is flexible and non-toxic. It also comes in a wide range of colours.



ABE01300



ABE01395

Super laycryl is a highly flexible liquid applied emulsion reinforced with a.b.e.® membrane to provide an in situ seamless professional waterproofing system. It is perfect for all types of stable flashings, parapet walls, flat roof waterproofing and sealing of joints. Super laycryl is an all-in-one system. There is no need for separate primers on porous surfaces. It has excellent weathering properties, adhesion and is tough, flexible and non-toxic. It is available in a wide

range of colours and comes with a 10-year conditional guarantee.

Super laykold is a rubberised bitumen emulsion that can be reinforced with ABE membrane to provide a seamless professional waterproofing system. Excellent for flashings, parapet walls, flat roof waterproofing areas and sealing of joints. It is also suitable for use in potable water conditions and is ideal for water proofing of koi ponds. Super laykold is an all-in-one system. **PD**



ABE01445



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INDUSTRIAL HEATER TO BLAST AWAY THE WINTER CHILL

The Talon brand has often been featured in The Distributor and has an established reputation for "tough tools, for tough jobs, built tough for South Africa's tough climate." So it comes as no surprise that the brand boasts a no nonsense industrial heater that will deliver a knock-out punch to South Africa's freezing winter conditions.

The Talon B150 Industrial Heater is perfect for industrial, commercial and agricultural use. It is equipped with temperature control which allows you to optimise your diesel or paraffin use. An added safety feature is that the actual unit remains cold as it is isolated from the fuel tank. The heater comes with electronic flame control with a maximum output of 150 000 Btu/h. It is also very cost effective in terms of fuel consumption at 5l per hour and has a one year warrantee. **PD**



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- Butcher Bags • Boutique Bags • Shrouds • Tubing • Sheeting • Shrink

FATHER'S DAY GOODIES FROM PRODIST

FATHERSDAY IS ONE OF THOSE PROMO OPPORTUNITIES THAT IS A GREAT FIT WITH THE RANGES THAT OUR BUSINESSES CARRY.


June is Fathersday month and in South Africa, as we all know, dad celebrations are synonymous with braai, biltong, the outdoors, hunting, camping and knocking back a cold one around the fire.

Prodlist has a positively irresistible array of goodies to make dad happy this June. So if you've missed the actual Fathersday on the 19th of June this year, you can still make it up by getting him one of the awesome products mentioned below.

You can never have enough braai grids, can you? The Barracuda highside is a grid designed for in the veld cooking and ideal to use in that hunting boma.

Our bamboo biltong slicer has a built in sharpener, extra sharp slim blade for precision cutting and is made of one of the toughest natural materials available, laminated bamboo.

The basecamp 4x4 braai stows away in a compact carry case which doubles as the body of the braai when assembled. Made from stainless steel this go anywhere grill will give years of cooking pleasure.

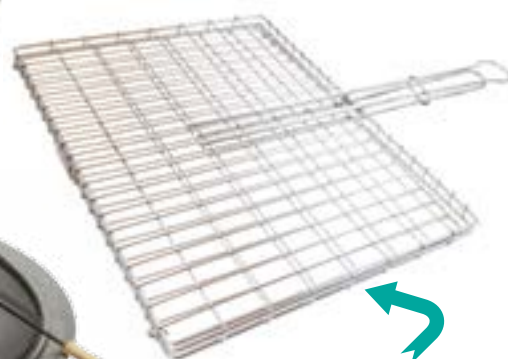
Similarly the basecamp firepit is the ultimate vessel for that anywhere log fire that creates the ambiance and heat for a comfortable outside kuier. 



**EASYLIFT
HOTRODS -
TL3001**



**BARRACUDA HIGH SIDE
GRID - GR1101**



THUNDERBIRD GRID - GR1105



**BASECAMP STAINLESS
STEEL FIRE PIT - KE003**



**RECHARGEABLE
SPOTLIGHT -
639619**



**BRAAI COOKOUT
EASY LIFT - BRA100**



FC-315



RV2999

New PRODUCTS

BIGFOOT FURNITURE TROLLEY

200MM Easy roll wheels. Work load 225kg. Lightweight and portable. 2 Year warranty.
B5CCT



BIGFOOT FOLDING TROLLEY

Easy roll wheels. Work load 225kg. Nose folds up for easy storage. Lightweight and portable.
BFN3



MACKIE TOGGLE AND CATCH

MC17500 Small – MC17600 – Large –
Shuts tight and secure.
MC17600

MACKIE CHROME PLATED CABIN HOOKS AND SCREWS

100mm – MC19900 – 150mm – Get hooked up with Mackie!
MC19800



MACKIE 2 LEVER AND 2 KEYES BRASS CUPBOARD LOCK

MC2000 – 50mm, MC20100 – 64mm, MC20200 – 75mm. Trust Mackie to keep your cupboards locked.
MC20100



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Features include 3 heat levels and a safety tip-over switch.
EL12

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TWINSAYER STANDARD WIPE

Replacement paper roll for floor and wall-mounted roller stands. One-ply paper, ideal for kitchens, workshops, garage forecourts, butcheries, etc.

MC20100



TWINSAYER 1-PLY TOILET PAPER

48 Wrapped rolls per pack. 1-Ply unbleached paper, 500 sheets on a roll, each sheet is 110x100mm in size.

TS0169

TWINSAYER MINI CENTREFEED

6 Rolls per pack, 1-Ply paper, for use in small centrefeed dispensers, ideal for kitchens, workshops, garage forecourts, butcheries, etc.

TS0324



NEW IMPROVED DESIGNS

made with the farmer in mind

- Handle for ease of use & carrying
- Bayonet interlocking system provides secure fastening for locking and carrying
- Graduated for medication
- Optional extras: anti-drown ring & fount elevator

Drinkers



NEW 4l WATER FOUNT WITH HANDLE

- Large capacity for feed, making refilling less labour intensive
- Anti-waste lip on the base reduces feed wastage
- Narrow trough to reduce spillage and wastage of feed

Feeders



NEW BULK CHICK FEEDER

- Economically priced chick crate with reinforced corners
- Ergonomic floor design to protect chickens' feet
- No additional netting or mesh is required
- Available in various colours
- Compatible with existing chick crates

Crates



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POLTEK

LEADERS IN PLASTIC POULTRY TECHNOLOGY

PRODIST WERKSWINKEL

GERAT VIR JOU

PRODIST WERKSWINKEL HERSTEL EN KIKKER ALLE PRODUKTE OP SODAT DIT WEER SO GOED SOOS NUUT IS.

Prodist is geakkrediteer by oorsese verskaffers om plaaslike, nasionale en internasionale meganiese produkte inhuus te herstel. As jy 'n stukken Wortex of Speroni pomp of motor het, moet jou nie bekommer. Prodist ondersoek en herstel hierdie pompe en motors onder of buite waarborg. Die Agpro drukspuiter word ook intern herstel, asook vele ander meganiese produkte in die Prodist reeks.

'n Volledige toetsteken is spesiaal oorsee vir Prodist aangekoop, waarin al die pompe en motors getoets kan word om foute te bespeur. Pompkurwes, vloei- en drukstatistieke kan ook daarop nagegaan word om presiese werking te verseker.

Wees wakker vir jou waarborg! Alle produkte onder waarborg word gratis vir die kliënt herstel. 'n RMA of RO wat terugsending magtig, word uitgereik en wanneer die item by Prodist aankom, word dit ondersoek en indien herstelbaar, word parte uitgeboek en die item herstel. Dit word dan ook gratis na die kliënt toe teruggestuur. Indien die item nie herstel kan word nie, sal 'n krediet uitgereik word.

Items wat nie meer onder waarborg is nie kan ook herstel word, maar herstelkoste sal gehef word. 'n RMA of RO-nommer word uitgereik vir die terugsending en by ontvangs daarvan sal 'n kwotasies uitgereik word aan die kliënt. Die kwotasies sal onderdele, arbeid, aanverwante koste en vervoer insluit. 'n Bestelnommer moet uitgereik word voordat die item herstel sal word, waarna dit

teruggestuur sal word aan die kliënt.

Die omdraaiyd van interne herstelwerk hang af van die beskikbaarheid van onderdele. Hoe gouer 'n bestelnommer uitgereik word, hoe gouer kan die item herstel word. Die werkswinkel is fluks en vinnig en streef daarna om die item binne 2 dae te herstel.

Items wat nie intern herstel kan word nie en waarvan die vervaardiger in Suid-Afrika is, kan ook deur die werkswinkel gekanaliseer word. Wanneer die produkte ontvang word deur Prodist sal dit na die verskaffer gestuur word vir ondersoek en, indien nodig, 'n kwotasies as dit buite waarborg is. Indien dit onder waarborg is sal die item gratis herstel word. Weereens moet 'n bestelnommer uitgereik word alvorens items wat nie onder waarborg is nie, herstel moet word. Die omdraaiyd van eksterne herstelwerk neem

heelwat langer aangesien elke vervaardiger sy eie unieke proses volg.

Indien items wat buite waarborg is nie herstel kan word nie, of 'n bestelnommer word nie uitgereik vir die herstel daarvan nie, sal die item nie gratis teruggestuur word na die kliënt nie en vervoerkoste sal gehef word. Hiervoor word 'n bestelnommer benodig.

Items wat na 2 maande nie herstel word nie omdat 'n bestelnommer nie uitgereik word nie, sal as skroot verkoop word om koste te verhaal. Willie Esterhuizen (Werkswinkelbestuurder) het vele talente en een daarvan is om produkte te herstel. Hy het sy opleiding hoofsaaklik in Europa gedoen en hy word bekwaam bygestaan deur sy assistent, Jehandre Keyter. Kontak hulle gerus by 0100 450 722 vir enige herstelwerk. **PD**



NO COMPROMISE ON QUALITY

PRODIST PRIDES ITSELF ON BRINGING OUR CUSTOMERS THE BEST AVAILABLE PRODUCT SOLUTIONS AND ONE OF THE HALLMARKS OF OUR PRODUCTS IS OUR UNCOMPROMISING POSITION ON QUALITY.

Marley Megaflex Garden Hose is one of those products which comprehensively epitomises the "zero tolerance" attitude to poor quality. You can rest assured that when you purchase the "Hose with a stripe" range of products, you are buying a product that has been thoroughly tested against the most stringent standards.

Megaflex quality products are and have been proudly servicing the Southern African industrial market for more than 40 years.

Megaflex Garden Hoses are manufactured and tested in-line with Marley Pipe Systems Quality Management System which boasts the following specs:

- SANS ISO 9001: 2008 (LS 3767).
- Quality control tests conducted in-line with SANS 1086:2015 and SANS 271:2005 requirements.
- Only virgin compounds are used for the manufacturing of garden hoses.
- All compounds are HEAVY METAL FREE.
- UV-resistant up to 10 years.
- In-house QC testing facilities.
- Adhesion requirement (bond strength) between cover and liner double compare to European standards.
- Only polyester high tenacity yarn used for reinforcement.
- Fire properties of hose comply with DEFSTAN (NES 713) and SANS 10177-9.
- Risk assessment on PVC-hose available on request.
- Environmentally friendly – Production scrap is 100% recyclable with minimum waste.

The garden hose is designed to withstand the toughest conditions. Whether you're using it in the incandescent African sun or the biting Highveld winters, Marley will endure.

Special features include:

- Abrasion resistance – excellent.
- Resistance to a wide range of chemicals.
- Silicone free **EPDM**



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- Organic based and chemically enhanced with macro and micro elements
- Ideal for ornamentals, including annuals and perennials, roses, shrubs, fruit trees, trees, vegetables, herbs and all flowering and fruit bearing plants and trees

Enquire about our complete range in-store or contact us on 0861 PROTEK (0861 77 68 35) for more information
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Gwano Pellets: N 21 g/kg, P 32.5 g/kg, K 27.6 g/kg, Zn 2000 mg/kg, Cu 70 mg/kg, Mn 4500 mg/kg, Fe 2200 mg/kg, B 1200 mg/kg, Mo 1000 mg/kg, C 350 g/kg, Group 2 fertiliser, Reg no 84984. **Flower Power:** N 45 g/kg, P 10 g/kg, K 36 g/kg, Zn 61 mg/kg, Cu 17 mg/kg, Mn 22 mg/kg, Fe 809 mg/kg, B 250 mg/kg, Mo 212 mg/kg, C 290 g/kg, 84052, Group 2 fertiliser. **Gro Green:** N 39 g/kg, P 10 g/kg, K 40 g/kg, Zn 61 mg/kg, Cu 17 mg/kg, Mn 22 mg/kg, Fe 809 mg/kg, B 250 mg/kg, Mo 212 mg/kg, C 315 g/kg, 84055, Group 2 fertiliser. Registered by Fertilisers (Pty) Ltd, Co Reg no 2012/090415/07, P O Box 645, Heidelberg, 1436, Tel no 011 812 9800. Distributed by: Protek, a division of PE BEZ Agri (Pty) Ltd, PO Box 72, Heidelberg, 1436. Tel (011) 812 9800 or 0861 PROTEK (0861) 77 68 35, www.proteksa.co.za

QUALITY TOOLS FROM A TRUSTED BRAND


PRODIST IS THE SOLE DISTRIBUTOR OF THE HURRICANE TOOL RANGE IN SOUTH AFRICA, A RANGE WHICH HAS BECOME KNOWN FOR OFFERING A COMPREHENSIVE COLLECTION OF QUALITY SEMI-INDUSTRIAL TOOLS

Aimed at your occasional handy man to the serious DIY enthusiast, Hurricane is a seamless combination of quality, functionality and pleasing aesthetics.

The range is further backed-up by its reputation for comprehensiveness. It includes pliers, screw drivers, hammers, files, vice grips, wrenches, saws, measuring tape, measuring tools, building shuffles, axes and many more.

These tools are sturdy and well-manufactured and will be your life-long toolbox companion with its lifetime guarantee.

The Hurricane range is a worthy asset for your store and can be merchandised in a sensible, practical manner. Prodist has made it easy for you by doing the planning of the displays in advance and clients can choose between a three drop and a five drop merchandising option.

If you order the complete range, you automatically qualify for free display stands. For more information contact your Prodist rep or Charles Eales on 082 553 7978. 



The Five Shelf Concept



The Three Shelf Concept is ideal for small to medium stores



is guaranteed to have the desired impact in bigger outlets

STAY WARM THIS WINTER IN JD STYLE

JOHN DEERE'S CLOTHING RANGE HAS A REPUTATION OF BEING THE PERFECT BLEND OF PLATTELAND RUGGEDNESS AND RELIABILITY COMBINED MORE AND MORE WITH CHIQUE, UNDERSTATED FASHION SENSE.

And its latest range of hoodies and long-sleeve winter tops for kids to teens bear witness to this fetching combination.

The dusty pink embroidered hoody is designed to keep you snug while making sure you get noticed. It's available for girls aged 2 to 13 years. Goes perfectly with your favourite pair of jeans or your most comfortable track-suit bottoms.

The famous JD logo featuring the running deer adorns the chest area of the boys' long sleeve top. Available in a manly navy blue, this comfortable design allows for manly activity providing good stretch without harming the design. Get it now for your boys between the ages of 2 and 12 years. **(BBS3770X1112)**

The long sleeve girls' top comes in a pretty purple finish and sports the same precocious deer on the front. Superior quality fabric ensures that your little girls will remain warm and toasty for many a winter season. Available for girls from 2-12 years. **(BBS3771X1112)**

The hunting season is in full swing and there's nothing worse than having your kids join in on the fun and seeing their teeth chattering in the face of the cold wind while stalking your prey. Make sure you get them warmly insulated against the wind in the John Deere windbreaker for boys and girls aged between 3 and 13 years. The traditional rugged JD finish is also rain resistant. **(BBS3775X34) PD**



Tough, Reliable Tools. Guaranteed.



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PRODIST BESPROEING OPLEIDING

PRODIST SE BESPROEINGSKURSUSSE BEHANDEL VERSKILLENDIGE Tipes BESPROEINGSTELSELS SOOS MIKRO- EN DRUPBESPROEING, SPROEIER EN , POMP- EN POMPSTASIEONTWERPE, POMPBEHEERSTELSELS EN SKAKELTUIG, INSLUITEND VERSKILLENDIGE Tipes AANSITTERS, VSDS (VARIABLE SPEED DRIVES), KLEPPE, VLOEIBEHEERMEGANISMES EN DIES MEER

Dompelpompe met gevorderde berekenings wat ontwerp kriteria insluit, word ook behandel. Ons gebruik kundige interne en eksterne mense om die opleiding te hanteer.

In die Module 1 Pomp- en Tuinbesproeiingskursus, behandel ons basiese aspekte van onder andere algemene besproeiing, wrywingsverliese, pompselksies, basiese elektriese konsepte, basiese tuinbesproeiingsontwerpe, druk, vloei, kabelselksies, verskillende tipes pompe, sproeiers en hul werkverrigting sowel as oppervlakkige drup- en mikrobefproeiingsbeginsels en -produkte.

Hierdie kursus kan tweetalig aangebied word (kursusmateriaal in Afrikaans) en behoort van waarde te wees vir vloerpersoneel, verkoopspersoneel, takbestuurders en enigeen wat met besproeiing te make het en meer oor dié deel van hul besigheid wil leer.

Die gevorderde besproeiingsopleiding (3-dag kursus) is gemik op mense wat deurlopend met besproeiing te doen het is op 'n heelwat hoër standaard as die deurlopende 2-dag kursus. Die suksesvolle voltooiing van die 2-dag kursus, is beslis 'n vereiste hiervoor. Die persoon moet ook verkieslik deurlopend met besproeiing werk en nie net toevallig van tyd tot tyd uithelp nie.

Hierdie kursus behandel verskillende tipes besproeiingstelsels soos mikro- en drupbesproeiing, sproeiers en spilpunt besproeiing, pomp- en pompstasie-ontwerpe, NPSH, verskillende tipes filters en hul aanwendings, pompbeheerstelsels en skakeltuig, insluitende verskillende tipes aansitters, VSDs (variable speed drives), watermeters, kleppe en vloei-beheermeganismes, positiewe verplaspingspompe, solarpompe, venturi-stelsels en dies meer. Mikrobefproeiing

tesame met die gevorderde aspekte daarvan soos benatting, filtrasie, installasies, tipes drupbesproeiing asook dompelpompe met gevorderde berekenings, wat ontwerp kriteria insluit, word ook behandel.

Ons sluit 'n praktiese sessie in die werkwinkel hierby in om die kursugangers te wys hoe om tuinbesproeiingsrekenaars te stel, spuite prakties te demonstreer, 'n Wortex pomp of twee oop te maak en die stuwars en meganiese seëls te inspekteer. 'n Foutopspoor demonstrasie op drukpompe en die praktiese hantering van die verskillende toetsapparate (stroomlesings, doel van Megger, tongtoetsers, ensovoorts) is ook by die kursus ingesluit.

Takbestuurders, besproeiingsontwerpers en personeel wat deurlopend met besproeiing te doen het, behoort almal goeie waarde uit hierdie kursusse te put. Registrasie is noodsaaklik aangesien die grootte van die groepe beperk word tot 15 of 20 persone om individuele aandag aan elke persoon te kan skenk.

Kontak Daniel Braithwaite by 010 045 0789 of daniel.braithwaite@prodist.co.za vir meer inligting. **PD**

DIE OPLEIDINGSKEDULE VIR DIE RES VAN DIE JAAR IS SOOS VOLG:

20/21 Julie Module 1

17/18 Aug Module 1

7/8/9 Sept Module 2

20/21 Sept Module 1

26/27 Okt Module 1

16/17 Nov Module 1



YANMAR AND PRODIST GO

OUTDOORS TO GROW THE BRAND

IN THE INAUGURAL EDITION OF THE DISTRIBUTOR, BACK IN DECEMBER 2014 WE ANNOUNCED THAT PRODIST WAS APPOINTED AS AN OFFICIAL DISTRIBUTOR FOR YANMAR IN SOUTH AFRICA.

Since then, Prodist has made significant progress in sales and support of the Yanmar products and brand. Prodist also became the sole importer and distributor of Yanmar diesel engines for RSA and neighbouring countries.

In recognition of this significant achievement, Prodist has embarked on an outdoor media campaign featuring huge advertising billboards on the R21 near OR Tambo International Airport in Johannesburg, to be moved on a monthly basis to different high volume traffic locations. The campaign is a reinforcement of the Yanmar

brand and the partnership with Prodist. The campaign, which will run for four months, includes advertising in DIY Trade News and the respected industry magazine, Engineering News. "The idea really is to assist our dealer network by exposing the brand to new consumer markets through media channels not explored previously. Prodist is extremely proud to be associated with the Yanmar brand," said Prodist MD, Brand Theunissen.

Yanmar, based in Japan and one of the largest manufacturers of diesel engines in the world, has

for more than 50 years been a prominent brand in the South African market for air-cooled and water-cooled diesel engines. Yanmar still enjoys a local market leading position with the L-series air-cooled diesel engines and competes successfully in the market for the larger water-cooled machines with the acclaimed Yanmar TNV range.

Yanmar's decision to appoint Prodist as exclusive distributor for Southern Africa should be seen as a step to maintain and promote sustainable and stable support for the Yanmar product range in a vast region of strategic importance. Prodist has

access to extensive knowledge and experience in the diesel engine industry and more specifically the Yanmar brand. Roy Oberholzer, associated with the brand for more than 20 years as well as Wynand van den Berg and Kaveer Rubykisson, both dealing in power products and Yanmar for several years, are part of the separate power products division in Prodist. Availability of spare parts and technical support adds to Prodist's ability to complement the brand and to service customers.

Prodist is also a distributor of Honda and Talon pump units and generators. Contact numbers are as follows: Wynand van den Berg (Product manager): + 27 (0) 10 045 0742. Kaveer Rubykisson (Sales representative): +27 (0) 84 515 4899. Prodist switchboard: 010 045 0700. Email: yanmar@prodist.co.za **ED**





AGRI-ONDERDELE

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APPLICATION	COVERAGE	TOUCH DRY	HARD DRY	CLEANING	FINISH
BRUSH	SPRAY	7m ² /lt	15 MIN	1 HR	HAMMERITE SOLVENT
					HIGH GLOSS

White	Black	B/ship Grey	Dark Admiral Grey	Golden Yellow
Caterpillar Yellow	Inter Orange	Midnight Blue	MB Green	Post Office Red
		Quick-Dry Enamel available in 1L and 5L cans		
Signal Red	PWD Brown			



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APPLICATION	COVERAGE	TOUCH DRY	HARD DRY	CLEANING	FINISH
BRUSH	SPRAY	9m ² /lt	10 MIN	12 HRS	HAMMERITE SOLVENT
					MATT

PRODIST POPULAR AT HUNTEX

AS THE HUNTING SEASON GETS UNDERWAY WITH THE LEAVES FALLING FROM THE TREES ACROSS THE COUNTRY TO EXPOSE PREY, SOUTH AFRICA'S PREMIER HUNTING EXPO, HUNTEX, DREW ENTHUSIASTS FROM FAR AND WIDE TO ENJOY AN EXHIBITION OF ALL THINGS ASSOCIATED WITH THIS ANCIENT SPORT OF KINGS.

Held at Gallagher Convention Centre in Midrand from 14-17 April 2016, it was the sixth consecutive year that the event drew overwhelming support from hunting, sport-shooting and outdoor enthusiasts.

Despite a general slowing down in the economy, with South Africans having less disposable household income, exhibitors still recorded good sales at this year's show. The total number of visitors over four show days reflected an all new record of 48 007 compared to 45 521 in 2015.

Prodist MD, Brand Theunissen, acknowledged the importance of Huntex. "It is an important exhibition for Prodism as it allows us to tap into a market that is implicitly linked to our products and services. Partnering with Hinterland and Afgri, Prodism supplied a range of hunting accessories and John Deere merchandise which included the newly developed range of camo clothing, toys, novelties and regular clothing. Other products included the RAM range of firearm maintenance products, rifle cases, hunting knives and the Gamepro range of spotlights."

A new record number of 396 exhibitors participated in this year's expo and included more international dealers and manufacturers. Numerous international brands for firearms and shooting accessories were exhibited, allowing patrons a wider selection from which to line-up their targets.

This year's international participants represented dealers from Lebanon, USA, Germany, Great Britain, Namibia, Pakistan, Tanzania, Austria and Italy.

The organisers of the event believe this trend is a sure sign of confidence in HuntEx as a sought-after opportunity for foreign dealers to launch and test new products or services in Africa. "We are positive that this trend will continue to give more South Africans direct access to manufacturers of popular international brands," said Adriaan Woudstra, Huntex organiser. **ED**

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YANMAR



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For more information, visit
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NEWS

TRAINING PROVIDES THE EDGE

EINSTEIN SAID: "IF YOU DON'T UNDERSTAND IT, YOU CAN'T ARTICULATE IT", WHICH BASICALLY MEANS YOU CAN'T TALK ABOUT SOMETHING OR TEACH SOMETHING IF YOU YOURSELF DO NOT UNDERSTAND IT.

Which is why Prodlist prides itself in ensuring that its product managers know their products inside out. So, when Wynand van den Berg was shipped off (well, he actually flew there) to Almere in the land of the tulips once again in May this year, he knew he'd come back with an even better understanding of Yanmar engines.

In our previous edition we reported on the inaugural meeting for Yanmar product managers which was held in Almere, The Netherlands in November last year. Yanmar reps from across Europe and the globe were in attendance and the event proved to have been such a valuable experience that it was decided to have it regularly.

"The course was run over five days from 9-13 May," said Wynand. "We were treated to disassembling a complete Yanmar engine and then had to rebuild the unit according to specification. The information sharing and experience of actually being hands-on during the training was amazing."

Wynand was joined by reps from AME Telecommunications who were appointed as Yanmar service agents in South Africa and who will be doing all the services and repairs on all industrial Yanmar engines in the country.

Francois Nieuwoudt and Johan Kemp from AME Telecommunications agreed that "This information is exactly what we needed to service and repair the Yanmar engines in South Africa."

Contact Wynand on wynand.vdberg@prodist for more information on the range of Yanmar generators, water pumps and engines at Prodlist. **PD**





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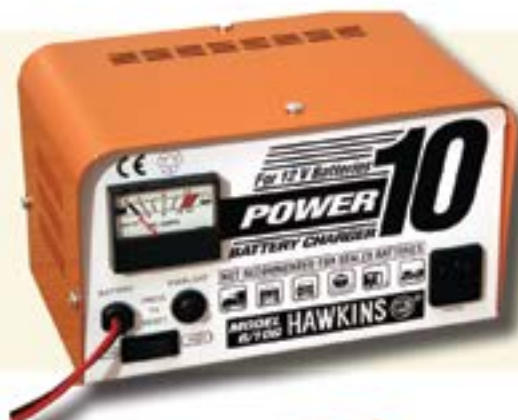
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