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HARDWARE • AUTOMOTIVE • MECHANISATION PARTS • OUTDOOR • IRRIGATION • POWER PRODUCTS • CONSTRUCTION

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- Stop Battery Drain
- Preserves Battery Life
- Prevent Corrosion
- Easily switch between high & low light
- Lightweight Aluminium
- Impact Resistant + Water Resistant





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FUSIOR



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FUSION

proc

QUALITY AND RELIABILITY

The Fusion range of drill bits and power tool accessories are sourced from the finest and most reliable factories. Consistency in quality and supply are of the utmost importance. This range of general purpose drill bits, masonry and woodworking as well as cobalt and SDS bits for professional use, compete with the best on the market. Drill bits are available in single units, in handy, plastic tubes as well as drill bit sets.

General Purpose Steel Masonry & Stone

Wood

FUSION

POWER TOOL ACCESSORIES

DEAR READERS AND ADVFRTISFRS



I HAVE IMMENSE PLEASURE IN LETTING YOU KNOW THAT THIS IS A BUMPER EDITION OF THE DISTRIBUTOR AND IT'S ALL THANKS TO YOUR SUPPORT.

e've had feedback from our clients that the articles and advertising in the Distributor is indeed having an impact on sales. And it is thanks to these trends that this edition is a 32 pager instead of our usual 24 pager.

So without further ado let me say a big thank you to all our contributors and advertisers. It's been a challenging year, but also a rewarding one, we've won awards, explored new avenues of advertising (billboards), introduced new products, and forged new partnerships with new clients. We've

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improved our logistics and delivery systems and upgraded our store management systems, all in the name of service excellence and improving our customer experience.

As the year begins to wind down, our industry will become frenetic heading into the Festive sales period. We're at the ready to take your orders and process deliveries to ensure good turnovers.

Have a look at our new products pages to see what's new and be sure not to miss the article on John Deere's gift ideas for Dad and the kids. Our house-brands, Gro and Basecamp are also featured in this edition with products to keep your gardens green this summer while you enjoy the camping season Basecamp-style. We reflect on some industry events held recently, Mica Market, Trappers Show and the DIY Depot conference, and we also have exciting news about a long-awaited product finally available through us, in our Mech Focus section.

All that remains is for me to wish you and yours a peaceful and safe Festive season. Enjoy the holidays and recharge your batteries (see the article by Hawkins for tips on recharging).

King Thereous

ADVERTISE WITH US!

CONTACT ME FOR ALL YOUR ADVERTISING NEEDS:

Mariette Hugo · Advertising Marketer

🔊 Tel: 018 464 7505 PCell: 076 412 9756 🛱 Fax: 086 407 7100

DULUX

GOD BLESS THE RAINS IN AFRICA...AND DULUX WATERPROOFING

hose in the know are predicting "higher than average" summer rainfall this year due to the La Niña effect. Which is why your customers are going to want to ensure optimum waterproofing for exterior surfaces this summer. Dulux's Waterproofing for Exterior Surfaces comes with a free membrane

and is an easy to use, acrylic waterproofer for roofs, walls and parapets. It has been developed to be used with a mesh membrane and will ensure that all your exterior applications remain as waterproof as a whale's behind. It is also available in a variety of colours in 5l cans.



P5213638

MORE VALUE FROM GRINDING TECHNIQUES

GRINDING Techniques have taken heed of the retail market's need for value added products and have designed an easy to use value pack of 5 Superflex cutting discs specifically for retail. The 5 disc value packs are available in eight variants to ensure that customers can select the best option applicable to the job at hand. Their trusted quality products are shrink wrapped with each pack having its own distinctive outer label and colour code to aid identification. Blue = Steel Cutting; Green = Masonry / Stone Cutting; Cyan Blue = Steel 2 in 1 Slimline Cutting; Green = Multipurpose Slimline Cutting; Red = Steel Grinding.

Retailers have the added benefit from the packaging as the packs are barcoded for ease of scanning at the till points. The new packaging also contributes to a reduction in product losses. This also means that customers now have a choice to continue buying individual discs or to save on the multiple pack.

GT115FSCP5

All Superflex cutting and grinding wheels from Grinding Techniques are manufactured to the highest Industrial Quality Standards, and are ISO and OSA certified. Get it now from Prodist!



GT230FSCP5

POWERFUL

KSB PUMPS AND VALVES AND NEW MOVITEC 125 PUMP SETS ARE AVAILABLE IN EIGHT SIZES WITH VARYING STAGES

SB Pumps and Valves recently launched its much anticipated Movitec 125 multistage centrifugal pumps to complement its existing range of vertical high-pressure pumps. Prodist will be distributing the brand to its clients.

The new pumps are designed for fluids such as water, coolants, condensate and mineral oils and are especially suited for industrial recirculation and fire-fighting systems, cooling water circuits and washing plants as well as for boosting pressure in general process applications.

The company's engineers set out to design a pump that could achieve outstanding hydraulic



efficiencies with a full impeller diameter greater than 80 percent. This type series handles flow rates of up to 192 cubic metres per hour (at 60 Hz) at heads of up to 125 metres. The permissible fluid temperature ranges from -20 °C to +120 °C and are driven by two-pole IP3 motors of 15 to 45 kW.

Several material variants and flange connection options are available and provide users with maximum flexibility when it comes to installing and operating the new pump sets. With easy-toreplace standardised cartridge mechanical seals to EN 12756, the new Movitec 125 pumps are also easy to service and built to last.

The new pump is also available with the option of allowing operation on a frequency inverter and can be combined with high-efficiency motors to increase the system's efficiency and match the flow rate to actual demand.

Contact Prodist now for more information on the KSB product range. Im

SENIOR IRRIGATION BUYER CERTIFIED AT YOUR SERVICE

ohan Ackerman, Prodist's Senior Irrigation Buyer has received several certificates from the South African Irrigation Institute (SABI), as well as certified recognition from Hunter's Product Specialist Program.

In March this year, Johan completed a course on Introduction to Irrigation, followed by the completion of Principles of Surveying and Mapping course in April, which was followed by a course on Introductory Irrigation Design, all certified by SABI.

THE distributor Oct - Dec 2016



Not resting on his laurels, Johan completed the Hunter Product Technician training program, the Hunter Product Specialist (ACC and ACC-99D) program, and the Hunter Product Specialist (I-core and Dual) training program with Hunter.

And what all of this means is that Mr Johan Ackerman at Prodist is the man to call with any irrigation issues, because he knows exactly how to assist you!

From all your colleagues at Prodist and friends in the industry, well done Johan! IP

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MECH FOCUS

ALL GOOD NBR THINGS COME TO THOSE WHO WAIT!

by Ivan Kirkcaldy

YES! THE LONG AWAITED NBR HUB BEARING UNIT, HAS OFFICIALLY ARRIVED AT THE PRODIST PREMISES IN POMONA, KEMPTON PARK.

umerous tests within different soils have been performed and we can now confidently offer an affordable and reliable product to the farmer.

FEATURES AND BENEFITS

VALUE ADDED BENEFITS

- Special sealing arrangement on the hub unit means that no lubrication is required for the entire lifespan of the bearing. This sealing design prevents water, mud, dust and debris from entering the unit.
- Fitting and replacement is easy in any working environment and thus reduces down time which is cost effective.
- Increased productivity due to fewer breakdowns.
- No daily maintenance is required such as cleaning and lubrication of the unit. It is



therefore cost effective with regards to both labour and time efficiency.

FEATURES

- Operating temperature between -20°C and 55°C
- Shock loads are absorbed by the configuration of the two bearing units (rigid design)
- Tractor speed can be more than doubled from 8 to ±20 km per hour, with obvious benefits.
- Radial loads of 3kN can be accommodated.



- Screw mounting torque is 100Nm
- Nut mounting torque is 300Nm (Self-locking nut)
- The unit is fixed on the machine arm by means of a shaft and nut. The disc is fixed in the outer ring by means of four screws.
- This versatile NBR Hub unit can be used on cultivators, harrows and tillage planters.

Call us now to place your order.

LOCK IT UP WITH MACKIE

prodist

he Mackie range of locksets have been designed to allow the stockist to compete very effectively, from the entry level sales into mass housing projects with the Pro-Series range of mortice locksets, with a reversible latch, which offer a 5 Year Guarantee. The Domestic / DIY market is catered for with the Premium range of locksets and inserts, with a Twist & Pull Latch reversing mechanism, which prevents problems at installation, offering a 10 Year Guarantee.

The Mackie Commercial range of locksets are

designed specifically for the commercial application where doors experience a higher traffic volume and more robust furniture is required. The commercial range also offer the premium lock insert with Twist & Pull reversible latch. All Mackie locksets operate on locally available keys being Y, CD & N series keys. The entire range of Mackie locksets is SABS Approved and carry the SABS mark, giving you and your customer the peace of mind.

The Mackie range of locksets are available in higher security cylinder mortice lockets in keyed

PROMOTIONAL ARTICLE



alike and master keyed suits for convenient key control. The keyed alike and Master keyed versions are available on special order and have a 10 working day lead time for manufacture. For more information on these products please contact your Prodist sales representative. Ith

QUALITY SECURITY AT AFFORDABLE PRICES! COMMERCIAL

PRO-SERI WITH EASY REVERSIBLE LATCH



PECAL





WITH PULL AND TWIST LATCH

Using plions; grip latchbolt firmly Pull - Twist 180 degrees

RE

And release



🕾 021 508-1250 www.mackiediy.co.za





PIONEERING THE TRAIL TO SEASONAL PROFITS

By Werner Radley

BASECAMP, IN ITS NEW BRAND OUTFIT, POSITIONING AND EX-CLUSIVE SALES OFFERING IS HERE!



he new look and functionality incorporate ideas from outdoor specialists around the globe, which lay the foundations for a range that not only takes trends from far and wide into account, but also caters to the very specific needs of the African outdoor enthusiast.

We have developed a range of products that provide a solution which caters for the entry level professional outdoor enthusiast. Not only do they have access to a complete, co-ordinated range within our Pioneer group of products, but they do not have to sacrifice anything on the quality and workmanship of the range.

Our basic Spider Chair (Code: KE00300) is fabricated from 19mm tubing and has a fully double layered 300d polyester seat. Included are two cup-holders and a utility pouch for the convenient stowage of those items you want to keep close at hand. It is the basic promotional line to draw customers into your stores in order for you to craft the upsell to the other amazing products in this range. The rest of the Pioneer range comprises of an affordable Lounger FC-8012,2 director's chair, codes: FC-95200NT and FC-95200

The camping stools provide a really basic seating solution that is ultra-compact, lightweight and relatively comfortable.

Our new high-back spider has a 120kg capacity and is the more affordable reincarnation of an old favourite.

To complete the current PIONEER range we have added three cupboards that have an easy erect

Y-frame which folds and stows away in a convenient carry bag.

These are in keeping with the rest of the range which is available at affordable prices and promises to be exceptional sellers during the coming season.

Lounger chair

FC-8012



6-SHELF CUPBOARD CC-1013



Director's chair

FC-95200NT





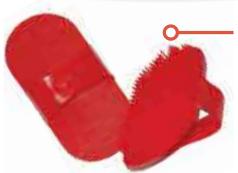
If you want to give your garden the best care, you've come to the right place. With a comprehensive range made up of durable, effective and affordable products, including hose fittings, sprinklers, accessories and more, we've got you covered in the residential irrigation department.

At Gro, we understand that your garden is your pride and joy and that you require reliable tools to keep it looking great!

> View our range to find the perfect garden tool for you! www.gro-sa.co.za

Visit www.prodist.co.za or www.gro-sa.co.za for more information

HARDWARE • AUTOMOTIVE • MECHANISATION PARTS



New

PRODUCTS

Hilltop Horse Combs

Your horsey will love you when you use this sarvis curry comb which is made of hard plastic and is effective on the horse's coat and mane. It massages and thoroughly cleans all body areas, and the adjustable hand strap makes it easy to use. **HSGR013**

Market Umbrella

Perfectly portable and easy to erect. Create your own café society on your patio or in your garden with this 2.7m market umbrella. Featuring durable canvas finish, it folds away easily for transportation. **KE27**

OUTDOOR • IRRIGATION • POWER PRODUCTS • CONSTRUCTION

Basecamp Jerrycan

This rugged 20L Jerry can is a must have for all 4x4 enthusiasts and will definitely get you going again should you run out of fuel. Made to fit local 4x4 can holders with a recessed seam and 0,8 mm metal body this can is priced right. **DWE-20**





Basecamp Jerrycan Spout It comes with an easy-fitting spout which makes pouring and filling a breeze. SPOUT

Basecamp Cooler Box

Be cooler than cool with the new Basecamp cooler box this summer. Prodist has teamedup with a local manufacturer to develop and produce a functional and aesthetically pleasing 60I roto-moulded cooler box in the Basecamp signature colours. The box's moulded-in handles provide anchoring points for tie downs or straps while not hindering access to its interior. **PA258A**



Get rid of unwanted grasses and weeds!



Non selective herbicides: Clear All / Clear Pave



- Controls broad leaf weeds



Pure Lawn / Versus





Servian

- Packed in convenient water soluble sachet, no handling of product
 1 g treats 200 m²

- Handy tip:

Enquire about our complete range in-store or contact us

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- Buffer water with Protek AllBuff
 Add pesticide to spraywater
 Add Protek Sprayfilm 10 (spreader, sticker & UV protection)



For your Home and Garden!

Insecticides	Herbicides	Fungicides
Specialities	Rodenticides	Fertilisers

Registered in terms of Act 36 of 1947 Clear Pave: glyphosate (glycine) 360 g/l a.e, L7219, CAUTION Clear All: glyphosate (glycine) 360 g/l a.e, L7221, CAUTION Pure Lawn: MCPA 400 g/l, L7220, CAUTION Versus: dicamba 120 g/l, 2.4-D 180 g/l a.e, MCPA 157.5 g/l, L8379, HAMNFUL AllBuff: organic buffer system & alkylated phenol ethylene oxide condensate, 484,7 g/l, L6154, CAUTION

Sprayfilm 10: terpenic polymer, 902,4 g/l, L7120, CAUTION Registration Holder: Arysta LifeScience South Africa (Pty) Ltd,

reg no: 2009/019713/07 Servian: halosulfuron (sulfonylurea) 750 g/kg, L5617

Registration Holder: Syngenta South Africa (Pty) Ltd, reg no 1998/013761/07 Distributed by: Protek, a division of PE-BEE Agri (Pty) Ltd, P0 Box 72, Heidelberg, 1438, tel no (011) 812-9800 or 0861 PROTEK (0861 77 68 35), www.proteksa.co.za

3 Piece Textilene Patio set Tempered glass top

Diameter: 82cm Height: 71cm **KE3000**





3 Piece Wicker Patio Set

Wicker covered steel frame. Glass top Length: 49cm Width: 74.5cmsundowner. **KE2000**



Tension crank system 180g Polyester material Steel cross brace. Tilt system KE3

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BOOT UP WITH NEPTUN

eptun Boot products are now available from Prodist. Neptun Boot began its operations in 1977, supplying the agricultural and general industry with a range of superior quality PVC gumboots that

> are manufactured from locally produced PVC compounds. Over the years, the company has expanded its product offerings to include the mining and food processing industries.

At the core of the business is a commitment to supplying clients with exceptional service and superior products. Neptun Boot has fused years of expertise with advanced technology to deliver innovation on our products.

Neptun Boot has an environmental Cradle to Grave Policy with the mining sector whereby new gumboots are supplied to mine workers and old boots have to be returned upon new boots being issued. The old boots are collected by an approved recycler for recycling. The boots are washed, granulated and bagged for return to

Neptun Boot where they are used again in a blend for use in basic general purpose black boots.

Have a look at these Neptun Boots ranges now available from Prodist! 119



Shova Gumboots

A unisex knee length PVC Gumboot made for general purpose use in agricultural and food processing industries.

Marina Ladies

A ladies calf length PVC gumboot made for general-purpose use in agricultural and food processing industries.





Offering A Full Range of PVC Gumboots and Safety Boots.

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SHOVA

MARINA

CLIPPER

100% made in South Africa since 1977.

Certified as ISO EN 20345:2011, 20347:2014 CE

FEES-IDEES VAN JOHN DEERE

CHILDREN'S FESTIVE PREZZY IDEAS

SANTA'S LITTLE HELPERS HAVE DECIDED THAT OUR PLATTELAND KIDS, AND MAYBE EVEN THEIR STADSJAPIE COUSINS, SHOULD GET ACTIVE THIS FESTIVE SEASON INSTEAD OF BEING GLUED TO THEIR ELECTRONIC DEVICES AND INCREASING THEIR WAISTLINES.

o, in the spirit of good, childlike fun, John Deere has a delightful selection of toys for little boys and girls to encourage activity for both mind and body. The evergreen favourite among boys is of course the various toy tractors and farming implements. If your little one is a bit older, why not teach him to ride a bicycle? But not just any bicycle, a John Deere bicycle! Rumour has that it actually runs on deer power. And there's even a pretty pink version for little girls. Depending on your child's efficiency on two wheels, the John Deere bicycles also come with training wheels. And for the even smaller kids,

> there is also the option of hopping onto

a good old fashioned

tricycle.

The perfect toy to improve your bundle of joy's eye/hand co-ordination is of course the Wack 'em tractor toy, and we won't mind if you spend a few hours to show your baba how its done while also enjoying the experience. The farming play sets are available in standard and deluxe versions while every little boy and girl's dream sit-scooter is now available in four wheel John Deere style. Even dad's gonna feel a pull to ride this one!

We have not forgotten the infants. Check out the cool rattle ring and spill proof cup and snack bowl and the colourful toss and spillproof sippy cup. Call Prodist now to place your orders!

Toy Carry Case -

MCE35747X000

Dump Truck and Loader -MCE37558X000

Girls Bicycle -MCE35645X000



Toy Vehicle Gift Set -MCE35865X000

NEWS

Boys Bicycle -MCE35623AX000

NEWS

Men's Wallet JDN16000001

Backpack BBSBACKP

Pocket Knife JDN2800000001A

GESKENK-IDEES VIR DIE MANNE

uus om die kampvure in die noorde is dat die John Deere bokkie 'n ooreenkoms met Kersvader aangegaan het dat Kersfees hierdie jaar groen gaan wees - John Deere groen. En Prodist verneem uit betroubare bronne dat spesiale geskenke alreeds beskikbaar is vir verspreiding. So, skakel onmiddellik en plaas jou bestelling by Prodist!

John Deere toebehore en speelgoed het geen bekendstelling nodig nie aangesien hul ruwe en betroubare reputasie gebaseer is op duursame plattelandse kwaliteit gekombineer met groot-stadstyl. 'n Perfekte geskenk vir die gunsteling man in jou lewe - of dit nou jou seun, man of ouboet is - is die stuurwielontwerp polshorlosie of die grand prix-ontwerp polshorlosie. Die ontwerp sê alles en dit word nogal gerugsteun deur Switserse vakmanskap.

Ander geskenke wat 'n glimlag op sy gesig sal plaas sluit in 'n biltongkerwer, knipmes, beursie, rugsak en flits... die produkte hieronder is 'n fees vir die oog! 110



Biltong Slicer JDLO001

6

JOHN DICERT

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SHOWTIME!

PRODIST AND AME TELECOMS TAKE TO THE SKIES

rodist-Yanmar and AME Telecommunications teamed up for the annual AAD (Africa Aerospace and Defence) Expo at Wonderboom military Airport from the 14 September 2016 to 17 September 2016. The Airshow comprised a world class air demonstration, mobility track demonstrations, parachute drops, aerobatic displays and many other static displays from some of the biggest names in the aviation and defence industry who demonstrated their latest and greatest aircraft.

Prodist-Yanmar was situated in the AME stand on the main front of the air demonstrations and received valuable attendance at the stand with attractive leads for new potential business. Yanmar diesel Water pumps has always been a preferred product for this industry. IP



Kaveer Rubykisson, Prodist technical sales rep at AAD.





PRODIST AT TRAPPERS AGAIN

rodist flew the John Deere flag high again at the Trappers Tradeshow this year when the annual event was held at the Birchwood Hotel and OR Tambo Conference Centre on 23 and 24 August.

All of the 34 Trappers stores participated in the show which is aimed at exposing the Trappers franchisees to suppliers, especially the owners and directors that don't often get out to the stores. The event is also geared to enable suppliers to interact with franchises who are spread across 8 provinces, in a short time span. Additionally, the Trappers Tradeshow also recognises and rewards top performing stores and suppliers. More than 60 suppliers representing well over 200 brands were present.

Prodist supplies the Trappers franchise with John Deere clothing and the new John Deere men's, ladies and kiddies ranges of clothing, toys and novelties where on display. Prodist's Basecamp brand products were also available. 149

MICA MARKET INSPIREER AFGEVAARDIGDES

ierdie jaar se langverwagte Mica Market is by die Wild Coast Sun Casino and Resort gehou vanaf 15-18 Augustus, met 99 uitstallers wat deel was van die geleentheid, wat beskou word as dié belangrikste skakelings- en inspirasiegeleentheid in die bedryf. Mica se Besturende Direkteur, Nareen Daya, het die geleentheid geopen met 'n verwelkomingsboodskap gebaseer op die tema van die konferensie, naamlik "Ja, ons Kan". "Ons sien uit daarna om nuwe verhoudings te smee, bestaande bande te versterk, om van mekaar te leer en erkenning te gee aan individue wat bygedra het tot ons sukses oor die afgelope jaar," het Daya gesê.

Ryobi het die verwelkomingsdinee (met 'n retro-dragkode) geborg, wat die konferensie op 'n prettige manier afgeskop het. Op dag twee het die uitstallers hul handelsmerke, produkte en dienste uitgestal aan afgevaardigdes, wat ten volle gebruik gemaak het van hierdie uitstekende skakelingsgeleentheid.

Op dag drie het dinge effens ernstiger geraak met verskeie werkswinkels wat aangebied is oor onderwerpe wat gefokus was op besigheidsuitbreiding en die beste is gemaak van die bedryfskennis binne die Mica gemeenskap. Twee gassprekers het afgevaardigdes geïnspireer met hul visies oor die toekoms. Jeff Gable, Hoof Navorser van Absa Capital, was eerste aan die beurt, gevolg deur Gavin Sharples wat die gehoor ingelig het oor Chinking – 'n woord opgemaak uit change, innovation en creating.

Die formele Superhero Galabanket en toekenningsgeleentheid het die konferensie afgesluit met verskeie belangrike toekennings wat gemaak is. In

Geredigeer uit die oorsponklike artikel in DIY Trade News



prodist

SPECK X pumps

marketing@speck-pumps.co.za / www.speck-pumps.co.za

Speck Pumps SA Pty Ltd

The greatest name in swimming pool, spa and bathtub pumps in South Africa and throughout the world. For more than 107 years Speck Pumpen have designed and produced innovative high quality pumps for the swimming pool industry worldwide.

Speck Pumps SA has continued in this fine tradition and is, after more than 47 years still one of the greatest names in the Swimming pool, Spa and Koi Pumps industry in South Africa for the superior design quality, product quality, outstanding service and spares network to our industry on a national basis as well as the rest of the African continent and the Indian Ocean Islands.



10KAR GALEKYED

PUMPS - FILTERS - LED LIGHTS - ACCESSORIES - POOL CLEANERS





Wetec is the exclusive distributor in South Africa of the world's leading rainwater harvesting products from Rain Harvesting in Australia. We stock a complete range of innovative rainwater collection, filtration and protection products for modern urban applications.



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HUNGRY

LGHS CAMERA, FESTIVE SEASON!



rodist is proud to introduce Current as a fresh brand of lighting products. The Current brand will add a touch of magic and warmth to your holiday season with a dazzling array of Christmas and festive lights exclusively from Prodist. Whether the







customer is shopping for indoor or outdoor Christmas lights, from twinkling, multi-colour Christmas tree lights to string lights, or festive lights all over the house, including LED lights that are battery-powered, solar powered or AC powered, Current has the solution.

We have the warm white light string of 12 metres which features 6V, 150 led, battery operated lights. Spacing 10 cm apart. Lead cable of 20 cm to an IP44 Battery box. 4 x AA batteries are required (not included.) Also available with electric power.

These three sparkling options are available in a 40 m string which should take care of a serious Christmas tree or even the front end of a decent sized house. Its features include 3V, 400I LED. Spacing of 10cm apart. Lead cable 1m to solar panel. Cable comes in green. The lights come in a sealed plastic box for convenient storage and transportation.

prodistp

YOUR ADVENTURE AWAITS

Everyone loves the outdoors, the feeling of adventure or just quiet relaxation. Explore the beauty and wonder of the outdoors with the superior quality Basecamp range. Whether you are an adventurous outdoorsman or an enthusiastic camper, Basecamp will help you escape.



Available at selected retailers nationwide Visit www.prodist.co.za for more information

MEET YOUR CALL

HELLO, WELCOME TO PRODIST, HOW MAY I BE OF ASSISTANCE?

rodist has established a call centre which is staffed by people specialising in information about the various departments in the company as well as the products they distribute. Areas like general hardware, irrigation and mechanisation are covered and anything in-between. All consultants are able to provide feedback on the status of orders, assist with quotations, as well sourcing information directly from the relevant product manager.

"Our aim in the Call Centre is to render the best service and fast and effective feedback. If we do not live up to your expectations, we would like to know about it. This way we can improve service to our customers," says Chris Steyn, Customer Service Manager.

Call them now on 0861 11 12 11 and put them to the test!



Back, from left to right: Hendrik Anderson (Agriculture equipment), Hannes Aldun (Irrigation), Mathew Brand (General Sales), Johan Bothma (Agriculture equipment), Jabulani Ndlovu (General sales orders). Front: Annalie van Niekerk (General sales), Liana Hugo (Admin Call Centre), Louisa Carstens (Technical sales / power products), Annelize Vorster (Exports), James Howard (Agriculture equipment) and Julie Wilmers (Admin Call Centre).

DIY DEPOT TRADE DAY DRAWS THE CROWDS

THE ST GEORGES HOTEL NEAR CENTURION WAS A HIVE OF ACTIVITY ON 21 SEPTEMBER THIS YEAR WHEN REPRESENTATIVES OF 117 BRANCHES, 80 EXHIBITORS, 90 DIY DEPOT STORES, COMBINED TO TOTAL 450 DELEGATES ATTEN-DING THE FIRST DIY DEPOT TRADE DAY SHOW SINCE THE BRAND MERGED WITH LEGENDARY RE-TAIL BRANDS (LRB) IN 2013.



egendary Retail Brand's Jenny Hean said the aim of the show was to "present a unique opportunity for the DIY Depot team to see, hear, touch and experience the majority of the group's key listed supplier products, first hand, in one day."

It also allowed team members the chance to source new products and suppliers; do networking; evaluate competing products; take advantage of special trade day offers; see the latest product developments and trends and to engage with South Africa's DIY and Home Improvement industry leaders.

Said Jenny: "It offered DIY Depot store owners the opportunity to meet their counterparts across the country at one venue, in one day for a fraction of

what it would cost them to visit everyone at their individual stores. It was a highly cost effective way for suppliers to present their product offerings to so many current and potential DIY Depot customers."

The event was an opportunity for suppliers to position themselves as active and committed DIY Depot partners while raising their profiles and gaining visibility and exposure for their company and brands amongst the DIY Depot member base.

Jenny added that the show was a huge success and there will definitely be another show next year. "The details of next year's event will be announced later, but it promises to be even bigger and better in 2017!"

GREASE FOR PEACE

REMEMBER THE HIT 70'S TV SHOW SHA NA NA, WHEN BOWZER ENDED THE SHOW BY SAYING "GOOD NIGHT AND GREASE FOR PEACE"? WELL, WHO KNEW THAT BOWZER WAS AHEAD OF HIS TIME, BECAUSE IT'S A FACT, YOU DO IN FACT NEED GREASE FOR PEACE, MORE SPECIFICAL-LY YOU NEED ENGEN'S AWESOME RANGE OF GREASE PRODUCTS FOR AUTOMOTIVE PEACE OF MIND!

ENGEN THIXSO GREASE 18KG EN13838

Engen Thixo Grease EP is an Extreme Pressure Industrial Grease which offers special extreme corrosion high-compound pressure temperature protection. It is primarily produced from a careful selection of hydrophobic and hydrophilic thickener materials for use in winch and loader gearbox lubrication and has excellent thixotropic characteristics to ensure optimum lubrication at all shear rates. High viscosity base oil plus anti-wear and extreme pressure additives ensure maximum protection under various conditions.

Engen Thixo Grease EP was primarily designed for the lubrication of enclosed gearboxes, especially where oil leakage is a problem. This product has the ability to thin down at low shear rates, providing lubrication to moving parts, and to regain its consistency almost immediately when the shear is removed. Having good pumpability, it is ideal for use on automotive centralised greasing systems such as those found on trucks. Maximum operating temperature +120°C. Benefits include: Effective protection against rust and corrosion; excellent load-carrying ability; balanced mechanical stability for effective lubrication and sealing; long service life and good oxidation stability; and reduced gear lubricant top-up rate.

ENGEN SUPER HD GREASE - 400 GRAM CTN EN13828

This super heavy duty grease, high performance multipurpose grease is a specialised mollybdenum disulphide fortified lithium-calcium based grease for automotive, off-road civil engineering and agricultural users. Benefits include: excellent pumpability and wide operating temperature; a high resistance to water washout; shock loading capacity and superior wear and rust protection.

ENGEN SUPER WB GREASE - 500 GRAM CTN EN13836

Engen's super wheel bearing grease, high performance wheel bearing grease is a specialised, high temperature lithium complex wheel bearing grease for all vehicles and trailers. Its benefits include: provision of long bearing life; long grease life without leakage, even under



high temperature operation associated with modern disc brake systems; resists water washout; it is ideal for boat-trailer wheel bearings and it seals against dust.

ENGEN GREASE GP -5KG (EN13743) / 400 GRAM EN13744

Engen Grease GP Premium Lithium Automotive Grease is a high quality lithium-based multipurpose grease intended primarily for automotive applications. This high quality grease has a high level of chemical stability, excellent structural stability and resistance to water washing and provides maximum protection against wear. It is recommended for general automotive applications such as wheel bearings, steering fittings, grease cups and water pump bearings. Its operating temperature range is from -12°C to +130°C. Other benefits include: excellent protection



ENGEN

against rust and corrosion; long service life and superior wear protection; good retention under shock loading; improved ecologically friendly additives and it is formulated with highly refined base stocks.





Best ingredients. Best protection.



The same detailed approach to quality goes into every Engen Lubricant, ensuring that your vehicle is kept in supreme condition and protected every step of the way. Made with the finest base oils and leading additives, they're designed to guard your engine against wear and corrosion, even in Africa's harsh environment.

We put our best in, so that you can get the best out.





Engen is a member of the PETRONAS Group



THE POWER TO WITHOU







100% active ingredients for best adhesive performance
 100% patented Flextec technology
 Solvent free





garden tools **BIG** OR GO HOME

GRO 3 PIECE CUTTING TOOL SET GR08029SL SET INCLUDES

- 600 mm bypass lopper
- 530 mm hedge shear
- 200 mm bypass pruner
- **Oval steel handles**
- Cushion grip for comfort

PRODIST'S PREMIER GARDEN TOOLS HOUSE BRAND, GRO, CONTINUES TO GAIN SIGNIF-ICANT TRACTION IN THE MARKET AS THE BRAND'S REPUTATION IS SUPPORTED BY ITS RE-LIABILITY, STYLISH FINISHING AND EXCELLENT PERFORMANCE.

he range has been extended by these must-have additions to your gardening tools. With good summer rainfall predicted this year you'll do well to acquire the Gro range of pruning tools, hedge shears and the hose cart. And just in case the rainfall does not come down in buckets, why not use the Gro Premium Multi-function Water Timer to make sure you distribute your water efficiently. Imp

GRO HEDGE SHEARS GRO1156

- Size 530mm
 - Oval steel handles
- Cushion grip for comfort
 - **GRO BYPASS PRUNER GRO1007W**

 - Aluminium handle
 - High carbon steel blade with non-stick coating
 - PVC-dipped handle
 - Weight approximately 230g
 - Easy open/lock mechanism

Basic bypass pruner for clean and precise cutting

THE distributor Oct - Dec 20

IF YOU'RE TOUGH YOU'RE WEARING IT



GRO PREMIUM MULTI-FUNCTION PRESET WATER TIMER GR00906

- Superior easy to use water timer requiring no programming
- Top quality diaphragm ensures battery life is extended
- Pre-set water selections plus ON/OFF switch
- User-friendly LCD display
- Tap reducer
- 9V battery required (not included)

GRO PREMIUM DELUXE ANVIL PRUNER GRO1080W

- Premium quality, light weight anvil pruner to hold twigs and branches
- Japanese special SK5 steel blade
- Cast aluminium handles with TPR
- Easy open/lock mechanism



GRO PREMIUM METAL HOSE CART GRO618

- Height adjustable handle
 max 900 mm
- Angled hose connection to prevent hose from warping, kinking and twistin



Stand a chance to



THE POWER TO HAVE A PERFECT SOLUTION.

Purchase all three Pattex monthly promo ranges and stand a chance to win a holiday for two to Mauritius. Competition runs from 1 September – 15 December 2016. SMS your store name and unique order number to 37525 to stand a chance to win. See www.pattex.co.za or contact your Henkel sales representative for more details. Winner to be announced 28 Feb 2016. T&Cs apply.

www.pattex.co.za





RAZOR NOW AVAILABLE AT PRODIST

RAZ67025

rodist has great pleasure in announcing the Razor branded hand tools range that is comprised of hammers, screwdrivers, saws, pliers, knives, levels, wrenches, building trowels and much more.

The Razor Brand has been in the South African retail market for over 10 years and is sold by over a hundred stores nationally. Prodist offers you, the retailer a competitively priced range that will create a win-win value proposition for you and your customer.

Have a look at these handy product combo's from the Razor stable.

- 250 Carbon steel claw hammer
- 150 mm Carbon steel long nose pliers
- Ratchet screwdriver with 10 piece bit set

A76700

 Convenient carry pouch



- 150 mm Carbon steel adjustable wrench
- 150 mm Carbon steel long nose pliers 5 m Tape measure
- Fastener accessory kit
- . • 6 LED torch
- 4 Piece screwdriver set



- 10 piece bit set
- 150 mm Carbon steel combination pliers
- adjustable wrench
- Retractable utility knife • 3 m Tape measure



ne bestikkeer de verskee liestbou workture | Wide range of weer parts available for verloos agriculture avaiamente





1044

- · 200 mm Carbon steel combination
- pliers
- · 200 mm Carbon steel adjustable wrench
- Ratchet screwdriver with 10 piece bit set 450 g Carbon steel claw hammer
- 250 mm Carbon steel pipe wrench

• 300 mm

square

• 230 mm

5 m Tape

measure

pencil





- 200 mm Carbon steel
- combination pliers 250 g Carbon steel claw hammer
- Ratchet screwdriver with 10
- piece bit set
- 18 mm Snap-off knife



Quality Poultry Feeders & Drinkers





HOW TO SHARPEN A KNIFE

HERE'S HOW

- 1. Place your oilstone near the edge of your workbench, with the newspaper underneath. If your knife is only slightly blunt, use the smooth side of the oilstone; if it's seriously blunt and rounded, use the rougher side first.
- 2. Saturate the oilstone surface with a good squirt of Q20 - make sure that there are some pools on the surface. (A new oilstone may take quite a lot to saturate it).
- 3. Holding your knife at no more than a 15-degree angle to the oilstone, draw it back and forth along the stone and weave the knife blade from side to side at the same time, so that you are sharpening the entire length of the blade. Use moderate downward pressure, make sure that you always have a controlled grip, and don't get your fingers ahead of the blade. If the Q20 dries out, apply more.
- 4. Turn your knife over, apply more Q20 and repeat the process.
- 5. Wipe the blade clean you will feel your rag snatching on all the tiny burrs along one edge of the blade - and examine the edge. If the dull edge has gone, proceed to step six. If the dull edge is still discernible, repeat steps three



and four.

- 6. Now, and this time using VERY LIGHT downward pressure against the oilstone, repeat steps three and four. What we're doing here is reducing the degree of burring along the edge.
- 7. Wipe the blade again, and then strop your knife along the back of the leather belt which has one end anchored in your vice or on another convenient hook. The stropping removes the tiny burrs along the edge and renders your knife razor-sharp. In fact, once

A quality oilstone (ask for one at your local hardware store) A can of Q20 An old leather belt – the kind which has a back of raw leather A rag A sheet of newspaper

done, you should be able to draw your knife carefully along the hairs on your forearm, as if it were a cutthroat razor.

8. Wipe your oilstone clean, and be sure to wash any residual Q20 off your knife before using it in the kitchen again. 💵





HERE ARE SOME VERY IMPORTANT AND HANDY TIPS FROM HAWKINS ON HOW TO GET THE BEST PERFORMANCE FROM YOUR BATTERY CHARGER.

HOW DO I CHOOSE A BATTERY CHARGER?

The type of battery, the capacity of the battery and the time available for charging will determine the type and performance of the battery charger you need.

An AUTOMATIC charger is your best choice for any kind of battery since damage to the battery could result if you forget to disconnect a MANUAL charger from a fully charged battery, resulting in over-charging of the battery.

A rule of thumb is to choose a battery charger capable of a charging current (in amps) 1/10th of the battery capacity in amp-hours. For example, a 50amp-hour battery would require a charger capable of delivering 5 amps.

Please note that all battery chargers sold throughout SA must be tested and certified by the SABS. These tests are conducted against a compulsory specification. Any manufacturer or importer should make these test results available upon request.

WHAT IS A TAPER CHARGER?

It is a charger in which the charge current delivered to the battery decreases or tapers as the battery gets fuller.

6 WHAT IS A TRICKLE CHARGER?

This is a common expression but there is no such thing as a charger expressly designed to "trickle". The so-called trickle charger turns out to be nothing more than a small, usually cheap charger. Any uncontrolled charger will continue to deliver (trickle) current into the battery as long as the battery voltage will allow it to do so.

One of the potential dangers of trickle chargers is the false sense of security implied



by the name. A continuous trickle current into a battery over time will take the battery into the gassing stage and if the battery is not monitored, it will lose water and suffer permanent damage. Except for automatic chargers, all other chargers have to be monitored to prevent over-charging.

WHAT IS THE BEST CHARGER FOR A VEHICLE THAT IS NOT USED VERY OFTEN OR FOR STANDBY APPLICATIONS?

A small automatic charger, such as the Hawkins SMART6, is the best charger for this purpose. Such a charger will sit quietly in the corner charging away and switch itself off when the battery has reached the set-point of the charger.

6 WHAT IS AN ENGINE STARTER?

Chargers capable of starting a vehicle with a minimum of delay are generally labelled power boosters or engine starters. They work on the principle that the battery will safely accept a short high charge and then together with the charger, crank the engine.

O CAN THE BATTERY BE CHARGED WHILE STILL ON THE VEHICLE?

Yes, provided you observe all the safety instructions enclosed with the charger.

WHY THE CONCERN ABOUT OVERCHARGING?

As the battery approaches its point of full charge, the chemistry of formation of lead oxide and lead on the positive and negative plates reaches completion.

Any further rise in voltage across the cell at this point will result in an electrolytic decomposition and bubbles of oxygen and hydrogen will be evident.

Some of the oxygen is used to make additional lead oxide and in doing so, some lead from the plate is permanently consumed. The result is a weakening of the positive plate that will eventually cause it to fall apart.

The excess hydrogen and oxygen will leave the cell and the level of the battery water will drop. The level of battery water should be topped up with distilled water.

In the case of a sealed battery, gases that are unable to recombine will eventually be released through a one-way valve and when the plates get too dry, the battery will cease to operate.

It is a very good idea to charge the car battery overnight every week or fortnight and an automatic charger makes the job simple. This regular charging, particularly if you do a lot of urban stop-start driving, can add years to the life of the battery by preventing the slow accumulation of irreversible sulphation on the battery plates. In







THE FUTURE OF WATER



SURVIVE THE SUMMER HEAT WITH ELEMENTS

hey s say that some species of Scorpion will sting themselves to death if their environment gets too hot or if it's surrounded by fire. Well, the good news is that you don't have to worry that your customers may have to resort to such extremes if it gets too hot this summer! All you need to do is show your customers the tried and trusted and super-effective range of Elements fans.

The Elements seasonal range of appliances represents a brand synonymous with quality and value which has been featured regularly in The Distributor for this very reason.

The brand has a wide range of fans from the entry 30cm and 40cm desk fans, high velocity floor fans, and introducing the eminently cool (pardon the pun) new mist fan (code:MIC.FS1620R)

The new mist fan has impressive features such as:

- A 40cm stand
- 90 degree oscillation
- 3 speed settings
- Remote control
- Humidity function
- Mist capacity 200ml/h
- LCD Display

The range also includes two new ceiling fans: the aeroplane 3 blade with remote, CODE:MIC.SP52-3-1L; and the retro 6 blade with remote, CODE:MIC. SP44-6-1L. Their features include:

- Blades with reversible colours.
- 3 speed settings
- Satin colour finish 45w motor
- 1 light E14 lamp holder
- Bulbs excluded. Imp





Available at selected deepers - nationwolds. For more information, year us at swiwproduit og za

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1 maturel, only - wenterquard



Recommended for: Exterior Walls,

With Maxiflex^{TW}

- Tough, Durable, Ultimate Weather Resistance
- Lasting Flexibility to cover Hairine Cracks"
- Hides Minor Plaster Imperfections

"All applicable to hairlos cristia englier than G2min

Available in 23 standard colours and a selection of tinted colours from the Dukx Colour System.

> Before cointing, refer to "Best Painting Procifice" on expose error dutur Toylog parameter to be

Colour references are as accurate as printing will allow. Proceedsfor to the involve striple cards / siturdard card; or on-shelf colour displays for an accurate representation of the percen-



Products must be registered within 30 days of purchase.

PRODIST LEWER BYDRAE TOT DIE VERKRYGING VAN 'N DRUP- OF MIKROBESPROEIINGSTELSEL

MET DIE LAND WAT STEEDS SUKKEL OM UIT DIE GREEP VAN DIE DROOGTE TE KOM, IS DIT AL HOE MEER NODIG OM OP 'N DOFI TREEFENDE BESPROFIING-STELSEL TE BESLUIT. MARBLE **BESPROEIING, 'N KLANT VAN** ROLIEN TROLLIP, SENIOR BE-SPROEIINGSKONSULTANT BY PRODIST, GEBRUIK DIE BESPROEI-INGSTELSEL ONDERSTEUNINGS-DIENS WAT PRODIST BIED. 'N TIPIESE BESPROEIINGSTELSEL, IN HIERDIE GEVAL MIKROBESPROEI-ING OP LEMOENBOORDE WAT DEUR MARBLE BESPROEIING VERSKAF IS, WORD HIER GEBRUIK AS VOORBEELD OM DIE STAPPE IN DIE PROSES UITEEN TE SIT.

STAPPE VIR MIKRO- OF DRUPBESPROEIING

Die boer kontak die besproeiingsontwerper (Marble Besproeiing) met die behoefte vir besproeiing van 'n spesifieke gewas, byvoorbeeld lemoene in hierdie geval.

STAP 2

Die besproeiingsontwerper besoek die boer vir 'n volledige opmeting van die beplande besproeiingstelsel. Die volgende kry spesifieke aandag:

- Grootte van die land en die vasstelling van kontoere.
- Profielgate word gegrawe om diepte en dreineringskapasiteit te bepaal.
- Indien ondergrondse dreinering nodig is, vorm dit deel van die ontwerp.
- Opmetingsplanne word geteken.

STAP 3

Voor enige ontwerp gedoen word, word met die boer beraadslaag oor watter tipe besproeiing hy wil gebruik, hetsy drup- of mikrobesproeiing. Daarna word die besproeiingsontwerp gedoen om die grootte van blokke en die dikte van pype te bepaal. Bogenoemde hang af natuurlik af van gewas se waterbehoefte, helling en beskikbaarheid van water.

STAP 4

Die ontwerper bepaal watter tipe pomp, motor en filters vir die spesifieke drup- of mikrostelsel gebruik gaan word.

STAP 5

'n Volledige materiaallys word deur die ontwerper of handelaar wat gebruik word aan Prodist se besproeiingsafdeling gestuur vir kwotasie. Die finale pryse word aan die boer voorgelê vir aanvaarding. Na goedkeuring word die volledige materiaallys en bestelling aan Prodist gestuur. Prodist is verantwoordelik vir die verkryging van die items en sodra gereed, word die produk soos ooreengekom by die handelaar of op die boer se plaas gelewer. Die boer doen, afhangend van die kompleksiteit van die stelsel, self die installasie met voortdurende raadgewing en advies deur die ontwerper of handelaar. Im

Nico Risseeuw, seun van Kobus, die eienaar van die plaas, by die Agriplas-filter wat gewild is in die besproeiing vir drup en mikro. Dit werk op verskillende mikron en siwwe wat aangepas kan word vir die spesifieke besproeiingsfunksie. Die voordeel van die fillomatfilter is dat dit met drukverskille terugspoel en geen krag word benodig nie.



150 mm toevoerkraan om vir die 80 mm krane in die verskillende blokke water te voorsien.



Verstelbare 80 mm kraantoevoer vir die verlangde waterdruk en vloei.

CIFILTOMAT

PRODIST is 'n verskaffer en verkryger van komponente van verskillende tipes besproeiingstelsels. Kundige personeel van Prodist verleen professionele advies en diens in die verskaffing van volledige installasies. Vir meer inligting skakel Rolien Trollip of Marie-Louise Vermeulen by 010 045 0700.











TALON-TAAI

Talon Tough Tools het 30 jaar daaraan gewy om duursame toerusting te ontwikkel en aan die wêreldmark te verskaf. Elke produk lewer elke keer betroubare gehalteprestasie. Die Talon-tuinprodukreeks is gebou om Suid-Afrika se strafste toestande te deurstaan en sluit 'n verskeidenheid van elektriese en petrolkettingsae, snyers en heiningknippers asook petrolaangedrewe grassnyers, waterpompe en kragopwekkers in. Alle Talon-toerusting word gedek deur 'n omvattende eenjaarwaarborg van Creative Equipment.



Tree met ons in verbinding vir jou naaste handelaar: 011 828 5085 sales@talontools.co.za www.talontools.co.za



ANNA Product Range



POWER 10 BATTERY CHARGER

- Is a simple taper charger
- Only for charging re-fillable type batteries
- Its output current is 6.6 Amp
- Suitable for charging batteries between 10 and 75 Ah capacity
- Cannot be left connected to a battery indefinitely

PRO 615 BATTERY CHARGER

- Input Voltage: 230V a.c
- Weight: 17,4 kg
- Dimensions (LxHxW): 445 x 200 x 220mm
- Voltage: 12Volts, 24Volt and 36Volt

PRO 15 BATTERY CHARGER

- Input Voltage: 230V a.c
- Weight: 6.3 kg
- Dimensions (LxHxW): 315 x 210 x 210mm
- Voltage: 6Volts, 12Volt and 24Volt

Hawkins is the leading South African battery charger manufacturer since 1961

